

Training course on Political Risk Insurance – Investment Policy

THE MODULE'S HIGHLIGHTS

STRUCTURE & MAIN FEATURES

ELIGIBLE INVESTMENTS AND INSURED RISKS

RISK ASSESSMENT PROCEDURE

PREMIUM GUIDELINES

BUSINESS TRENDS

Political Risk Insurance – Investment Policy

OVERVIEW

SACE's Investment Policy mitigates political risks affecting Investments abroad of Italian companies. This product is dedicated to companies investing in countries having a high business potential, but are exposed to various types of political risks.

COURSE OBJECTIVES

To provide participants with a clear understanding of the product functioning. In particular, this module intends to present the different kinds of eligible investments and the particular risks covered by the Policy. Special attention will also be dedicated to the Risk Assessment and Due Diligence process, in order to fully meet underwriters' needs and expectations. Finally, this course provides relevant guidelines on pricing, as well as an analysis of the main clauses of the Insurance Policy.

Real case-studies, business insights and best-practices will complement theoretical presentations in order to ensure the most practical and interactive approach and to support the prompt implementation or enhancement of the product right after the training.

TUITION

Tuition will be provided by highly qualified professionals, with proven experience and comprehensive knowledge of the relevant fields. The course may be customized to meet the real needs of participants.

LOCATION

Upon request, at client's premises or in SACE's Rome office. In special circumstances, this course can be held virtually, by means of videoconferencing software.

TOPICS

Political Risk Insurance – Investment Policy

- Definitions & Product Structure
- Eligible Investments
- Insured Risks
 - Expropriation
 - Transfer & Convertibility
 - War & Civil Disturbances
 - Breach of Contract
- Compensation & Recovery strategies
- Special Focus on Business Trends (Policy on Currency Reserves)
- Case-studies

Investment Policy – Risk Assessment

- Guidelines on Risk Assessment
- Rating factors
- Country Level vs Project Level
- Presentation of SACE Pricing Methodology

Investment Policy: Text Structure

- General Conditions
- Special Conditions
- Focus on Wording: Main clauses

We are

SACE is a leading provider of financial solutions, supported by a range of trade finance, political and credit risk insurance as well as financial guarantees. With over € 54 billion of deployed resources, we serve more than 37,000 business customers, facilitating access to commercial & bank financing in 198 countries worldwide. Since 2004 we have been providing advisory services, consultancy and training on topics relevant to ECA's activities, financial and multilateral institutions and sharing best practices and know-how to enhance mutual understanding and cooperation.

Beyond traditional advisory services

We believe that sharing best practices and know-how enhances mutual understanding and facilitates cooperation amongst players active in trade finance. Our training services cover a variety of areas and topics and are provided by highly qualified professionals and executives at client premises or in SACE's Rome office. Advisory services are offered through various modalities in order to meet the respective needs of the counterparties, namely:



standardised formulas of workshops on specific topics



tailor-made advisory and assistance for new business/product/activity development



consultancy on the set-up of ECAs, including assistance to governments and supervisory authorities

Other training modules you could be interested in

- Corporate and Bank Risk Assessment
- Country Risk Analysis
- Risk Management and Monitoring
- International Regulation for Export Credit
- Project Finance
- Export Credit & Credit Insurance
- Environmental Impact Assessment
- Governance, Corporate Strategy, CSR and Internal Auditing
- Factoring and Trade Finance
- Customer Relationship Management

Among our customers

Capacity Building Projects

Set-up & Modernizations

 Qatar Development Bank 2023, 2018 Qatar	 SAUDI EXIM BANK 2023, 2022 Saudi Arabia	 Export Bahrain 2022 Bahrain	 EKA Ukraine 2023, 2021 Ukraine	 DHAMAN 2021 - 2014 Kuwait	 ECIO 2021 - 2020 Greece	 ECG 2023-2022-2021 2020, Greece	 Saudi EximBank 2019-2018 Saudi Arabia
 ABGF 2019 Brazil	 HBOR 2019 - 2018 - 2015 - 2012 - 2008 Croatia	 ECIC 2019, 2015 South Africa	 KazakhExport KazakhExport 2019, 2015, 2006 Kazakhstan	 Indonesia Eximbank 2018 Indonesia	 ALTUM 2018 Latvia	 Fund 2015 Georgia	 EXIAR 2011 - 2012 - 2013 Russia
 Ukreximbank 2018 Ukraine	 Turk Eximbank 2017 - 2015 Turkey	 Bancomext 2015 Mexico	 Beleximgarant 2014 Belarus	 ICIEC 2014, 2013, 2009 Saudi Arabia	 2014 - 2009 - 2008 - 2006 Romania	 SMECA 2004-2005 Serbia and Montenegro	

CONTACT US

For further inquiries about our advisory services and a tailored offer please visit www.sace.it or contact us

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