

# Training course on risk management methodology

## Training Course Main Topics

- Risk categories and Portfolio management
- Risk measurement, monitoring and reporting
- Pricing to Risk Methodologies
- Provisioning for Insurance and Capital Adequacy Levels
- Evaluation of portfolio risk (VaR)

# Risk management methodology

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## OVERVIEW

This course provides participants with an overview of the key elements involved in constructing and executing an effective enterprise risk management (ERM) system. Starting with organizational concerns surrounding corporate governance and transparency, the course provides the tools necessary for using risk management as a strategy informing mechanism. Particular focus will be given to the transformation of internal risk management and control mechanisms into effective devices for use within the ERM framework.

## COURSE OBJECTIVES

To provide participants with an analytical methodology and tools for risk management, the course will focus specifically on the methodology employed by SACE to quantify, monitor and manage risks..

The participants will learn to:

- Essential technical and non-technical elements necessary for establishing an ERM program
- How risks are categorized, quantified, monitored and managed within SACE's framework
- Systems and procedures needed to track, monitor and manage those risks
- Technical provisioning and the life cycle policy

## TUITION

Tuition will be provided by highly qualified professionals, with proven experience and comprehensive knowledge of the relevant fields. The course may be customized to meet the real needs of participants.

## LOCATION

Upon request, at client's premises or in SACE's Rome office. In special circumstances, this course can be held virtually, by means of videoconferencing software.

# TOPICS

## **Corporate Control Bodies & the relevant internal implementation**

- Control and governance bodies and processes
- Overview of SACE's internal organization

## **Focus on the main Risk categories and Portfolio management**

- Credit/underwriting risk
- Market risk
- Counterparty risk
- Operational risk

## **Risk measurement, monitoring and reporting**

- SACE's technical approach
- Limit management, assets and liabilities
- Risk limits at SACE
- Monitoring of risk limits

## **Pricing to Risk Methodologies**

- Premium models
- Fair premium levels
- Pricing models – pricing to risk
- Expected loss and ECA adjustments portfolio
- Mark to market pricing
- Case studies

## **Provisioning for Insurance and Capital Adequacy Levels**

- Best practices
- Technical reserves
- Provisioning types
- Example of the life cycle of an insurance policy
- Claims reserve
- The Solvency II on ALM approach

## **Evaluation of portfolio risk (VaR)**

- Credit risk, basic elements
- VaR methodology

- SACE Internal Model: SAS credit risk
- Risk and effect of diversification
- Active portfolio management

## RELATED COURSES

- Country Risk Analysis
- Sovereign Risk Analysis
- Corporate & Bank Risk Assessment

# We are

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SACE is a leading provider of financial solutions, supported by a range of trade finance, political and credit risk insurance as well as financial guarantees. With over € 87 billion of outstanding commitments, we serve more than 25,000 business customers, facilitating access to commercial & bank financing in 198 countries worldwide. Since 2004 we have been providing advisory services, consultancy and training on topics relevant to ECA's activities, financial and multilateral institutions and sharing best practices and know-how to enhance mutual understanding and cooperation.

## Beyond traditional advisory services

We believe that sharing best practices and know-how enhances mutual understanding and facilitates cooperation amongst players active in trade finance. Our training services cover a variety of areas and topics and are provided by highly qualified professionals and executives at client premises or in SACE's Rome office. Advisory services are offered through various modalities in order to meet the respective needs of the counterparties, namely:



standardised formulas of workshops on specific topics



tailor-made advisory and assistance for new business/product/activity development



consultancy on the set-up of ECAs, including assistance to governments and supervisory authorities

## Other training modules you could be interested in

- Corporate and Bank Risk Assessment
- Country Risk Analysis
- Risk Management and Monitoring
- International Regulation for Export Credit
- Project Finance
- Export Credit & Credit Insurance
- Environmental Impact Assessment
- Governance, Corporate Strategy, CSR and Internal Auditing
- Factoring and Trade Finance

## Our Credentials

### Capacity-Building Project



## CONTACT US

For further inquiries about our advisory services and a tailored offer please visit [www.sace.it](http://www.sace.it) or contact us

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