

# Training course on corporate governance

Global Solutions

# Corporate governance

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## OVERVIEW

This practical and interactive training course has been designed for ECAs and financial institutions seeking to improve or implement corporate governance best practices. Research has shown that a well-governed company performs better in the long run. Better companies also give rise to improved societies, creating sustainable business practices, which contribute to the overall economic development of the countries where they operate.

## COURSE OBJECTIVES

To address the challenge of providing a clear understanding of corporate management, the course provides participants with key concepts and how this understanding can be turned into best practices that add value to the company. In particular, participants will be introduced to SACE's corporate governance, the different roles of boards and committees, director responsibilities and the implementation of governance in day-to-day activities.

The participants will be able to:

- Design and implement a sound system of corporate governance within an ECA
- Provide a structured and organic prevention and control system with the aim of preventing offences
- Linked to business and reducing, in particular, the risk of illegal behavior  
Exonerate the company from administrative liability in the event of any offences being committed by persons employed by the company or acting in its name or on its behalf
- Communicate governance procedures and increase awareness among those who operate in areas of risk

## TUITION

Tuition will be provided by highly qualified professionals, with proven experience and comprehensive knowledge of the relevant fields. The course may be customized to meet the real needs of participants.

## LOCATION

Upon request, at client's premises or in SACE's Rome office.

# TOPICS

## Basic principles

- What corporate governance is
- Legal and regulatory frameworks for governance
- Legal responsibilities of directors

## The Organisation, Management and Control Model Code of Ethics

- Values
- Principles
- Behavior
- Relationship with the stakeholders
- Methods of implementation

## Improving corporate governance in your company

- The general shareholders' meeting
- The board of directors
- Executive bodies
- Board committees
  - Risk committee
  - Steering committee
  - Investment committee
  - Business development and product policy committee
- Delegated powers
- External auditors
- Supervisory boards
- Internal auditors

# We are

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SACE is a leading provider of financial solutions, supported by a range of trade finance, political and credit risk insurance as well as financial guarantees. With over € 87 billion of outstanding commitments, we serve more than 25,000 business customers, facilitating access to commercial & bank financing in 198 countries worldwide. Since 2004 we have been providing advisory services, consultancy and training on topics relevant to ECA's activities, financial and multilateral institutions and sharing best practices and know-how to enhance mutual understanding and cooperation.

## Beyond traditional advisory services

We believe that sharing best practices and know-how enhances mutual understanding and facilitates cooperation amongst players active in trade finance. Our training services cover a variety of areas and topics and are provided by highly qualified professionals and executives at client premises or in SACE's Rome office. Advisory services are offered through various modalities in order to meet the respective needs of the counterparties, namely:



standardised formulas of workshops on specific topics



tailor-made advisory and assistance for new business/product/activity development















consultancy on the set-up of ECAs, including assistance to governments and supervisory authorities

## Other training modules you could be interested in

- Corporate and Bank Risk Assessment
- Country Risk Analysis
- Risk Management and Monitoring
- International Regulation for Export Credit
- Project Finance
- Export Credit & Credit Insurance
- Environmental Impact Assessment
- Governance, Corporate Strategy, CSR and Internal Auditing
- Factoring and Trade Finance
- Customer Relationship Management

## Among our customers

 <p>КазЭкспортГарант</p> <p>KECIC</p> <p>2006 Kazakhstan</p>	 <p>EXIM THAILAND</p> <p>THAIEXIM</p> <p>2006 Thailand</p>	 <p>Expert Guarantee Fund Of Iran</p> <p>EGFI</p> <p>2007, 2008, 2011 Iran</p>	 <p>HBOR</p> <p>HBOR</p> <p>2008, 2012 Croatia</p>
 <p>EXIAR EXPORT INSURANCE AGENCY OF RUSSIA</p> <p>EXIAR</p> <p>2011, 2013 Russia</p>	 <p>iciec</p> <p>ICIEC</p> <p>2009, 2013, 2014 Saudi Arabia</p>	 <p>المؤسسة العربية لضمان الاستثمار واتئمان الصادرات The Arab Investment &amp; Export Credit Guarantee Corporation</p> <p>DHAMAN</p> <p>2014 Kuwait</p>	 <p>BANCOMEXT Banca de Desarrollo</p> <p>BANCOMEXT</p> <p>2015 Mexico</p>
 <p>белгпромпромбанк</p> <p>BELAGROPROMBANK</p> <p>2015 Belarus</p>	 <p>PARTNERSHIP FUND</p> <p>PARTNERSHIP FUND</p> <p>2015 Georgia</p>	 <p>ECIC</p> <p>2015-2016 South Africa</p>	 <p>TURK EXIMBANK</p> <p>EXIMBANK</p> <p>2016 Turkey</p>

## CONTACT US

For further inquiries about our advisory services and a tailored offer please visit [www.sace.it](http://www.sace.it) or contact us

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