

Your Growth. Anywhere. Anytime.

**Corporate Presentation
2025**



Supporting the growth of Italian businesses since 1977

SACE is the insurance-financial group investee of the Ministry of Economy and Finance **specialised in supporting the growth of Italian companies** through a wide range of tools and solutions supporting export and innovation that include financial guarantees, factoring, risk management and protection, advisory services and business matching.

With a **network of 11 offices in Italy and 13 worldwide** in markets with high potential for products Made in Italy, today SACE supports **60,000 companies**, enabling them to achieve their full potential both in Italy and abroad, with a portfolio of insured transactions and guaranteed investments amounting to some **€270 billion in 200 markets around the world.**



Supporting the growth of Italian businesses since 1977



Experience

Almost **50 years** at the service of Italian companies



Commitment

€270 bn
of portfolio transactions



Supported businesses

60,000 with insurance and financial solutions and accompanying services to strengthen knowledge, contacts and relationships

Our results reflect the success of Italian companies



€58 bn

New lending

(exports insured, financing guaranteed, liquidity supported, investments in innovation supported)

2024 - Our numbers

Gross Income
€789 mn

Net income
€578 mn

Equity
€5.6 bn

Technical provisions
€3.4 bn

SACE impact

Jobs supported since 2023
1.5 mn

Impact on Production Value since 2023
€280 bn

Our PURPOSE

Why do we exist?

Well-being and prosperity for the Community.

Our VISION

How do we want to be?

We want to be leaders in empowering Italian businesses to fully realise their potential both in Italy and globally.

Our MISSION

What do we have to do?

We passionately guarantee Italian businesses the best solutions for their growth anywhere, any time.

SACE's GROW effect

SACE's support of companies follows the **GROW model**, which integrates financial, insurance and business development instruments to accelerate growth: from **Guarantees and liquidity (G)** that improve access to the credit and financing necessary to make investments in **Export and Innovation**; to **Risk protection management (R)** with insurance instruments dedicated to traditional risks, such as trade credit insurance, to emerging risks, such as catastrophic risks; to **new Opportunities (O)** through business matching and activities that facilitate the meeting of supply and demand; all this with **Worldwide solutions (W)** that support the growth of companies in Italy and in some **200 countries** around the globe.



We offer companies tailor-made solutions

G

SACE Guarantees
that amplify
business
growth

*"I need easy access to financing
for my investments and to
monetise my receivables"*

- **Financial guarantees**
- **Factoring**
 - Reverse Factoring
 - Supply Chain Factoring

*"I need contractual guarantees in
order to win orders and contracts"*

- **Deposits and bonds**

We offer companies tailor-made solutions

R

Risks that
SACE identifies
and
mitigates

*"I need coverage against credit
and political risks"*

- Credit Insurance
 - Political Risk Insurance
-

*"I need to protect company assets
and construction sites"*

- CAR EAR
- Decennial liability
- Climate Risk Protection

**We offer companies
tailor-made solutions**

O

pportunities
that SACE
unlocks

*"I need to develop new business
opportunities and strengthen
my skills"*

- Growth Map
- SACE Connects
- Push Strategy
- Export Legal Advisor

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Opportunities
that SACE
unlocks

SACE GROWTH MAP: your path to growth

GATE countries are the most promising for products Made in Italy because they are:

G

GROWING

open to the world, as a hub for other neighbouring and non-neighbouring markets

A

AMBITIOUS

with strategies of production diversification

T

TRANSFORMING

with strategies of production diversification

E

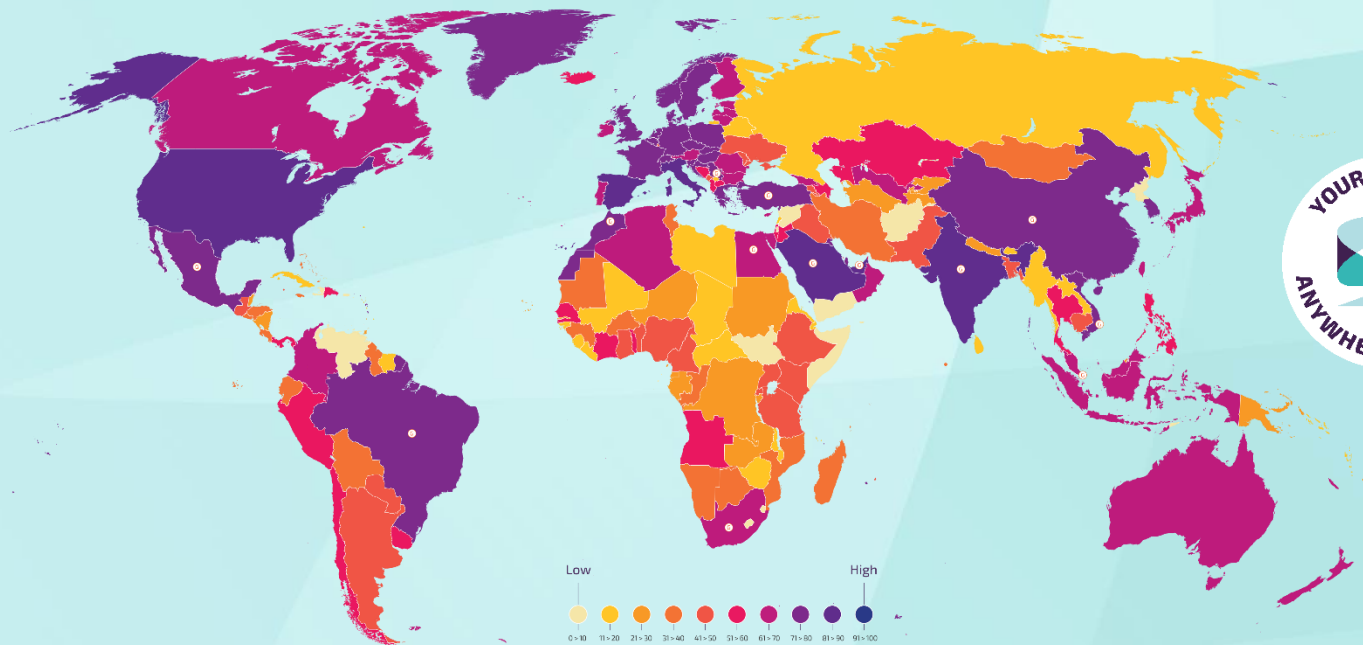
ENTREPRENEURIAL

with a dynamic fabric



Try the

interactive tool



SACE Connects



SACE Connects is the free programme dedicated to Italian companies – especially SMEs – offering business matching opportunities with a careful selection of foreign buyers active in countries with high potential for Italian exports.

The programme invites companies to connect and become part of the SACE Group network, creating strong, lasting synergies, because an interest can only be created through mutual acquaintance.

What SACE Connects offers:

- **Networking:** join the club of Italian companies to get to know the selection of foreign buyers chosen by SACE
- **Business:** participate in events and one-to-one meetings with different buyers in Italy, abroad and online
- **Consultancy:** assist companies in potential new business relationships with specialised consulting and solutions dedicated to business development

The SACE Connects programme is free of charge and accessible at **SACE - Connects**

We offer companies tailor-made solutions



Active **W**orldwide
in 200 markets

*"I need real-time answers in order
not to miss growth opportunities
in Italy and abroad"*

- Digital products on mysace.it
- 11 offices in Italy
- 13 offices around the world in
GATE COUNTRIES
- Customer care

W

Worldwide attivi
in 200 mercati a
livello globale



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W

Worldwide attivi
in 200 mercati a
livello globale

SACE

SACE Domestic Network

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