

SACE

Financial and Insurance solutions to support projects in Ukraine

**Unlocking Investment Opportunities in Ukraine in view of the URC
2025**

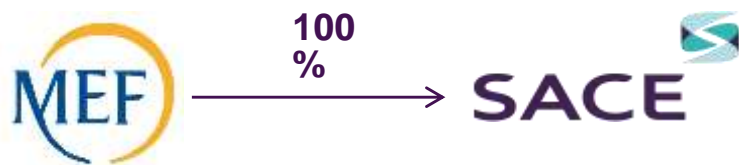
June 24 2025, h. 11.30

SACE Overview

Our Mission

SACE is Italy's insurance and finance Group, controlled directly by the Ministry of Economy and Finance, specialized in supporting business and the national economic system through a wide range of tools and solutions to **support competitiveness in Italy and worldwide**.

SACE is the reference partner **for Italian companies** that export and grow in foreign markets and we accompany their growth also in the domestic market through dedicated solutions to support their **digital innovation**, the **adoption of AI in production processes** and **investments in sustainability**.



GROW effect



SACE Guarantees that amplify business growth



Risks that SACE identifies and mitigates



Opportunities that SACE unlocks



Active worldwide in 200 markets

Commitments 2024

€ 60 bn

€ 35 bln Export & Internationalization

Network

60.000

Supported enterprises.

With insurance-financial solutions and accompanying services

Portfolio

€ 260 bn

Of insured transactions and investments supported





SACE'S APPROACH TOWARDS UKRAINE

- SACE is ready to support Italian investments and export towards Ukraine, as well as projects for the reconstruction in the country, whereby Italian companies are involved.
- We are open towards **sovereign, banking and corporate counterparties**, both on a short-term as well as medium- and long-term basis.
- Focus on **strategic sectors** (e.g. utility, infrastructure, healthcare, defence, energy) and other sectors such as machinery, agri-food and consumer goods.
- Available plafond of up to **EUR 1.5 billion** with sovereign guarantee.
- **SACE can cover up to 100% of the eligible amount**, including local costs. Eligible **local costs** cannot exceed 50% of the export contract value.
- Our insurance covers both **commercial and political risks** (i.e. expropriation, monetary restrictions, war and civil disorders, political violence, breach of contract).



SUPPLIER'S CREDIT SCHEME



BENEFITS OF SACE POLICY

- **Medium-long term financing at competitive rates**, enhancing exporter's offer by offering deferred payment terms **to purchase goods and semi-capital goods**
- **Not financial debt**: foreign buyer's bank credit lines remain preserved (commercial debt)
- **Up to 85% of export contract value can be financed** (min. 15% down-payment)
- **SACE can cover up to 100%** of the eligible amount

OECD REGULATION

REPAYMENT TERMS

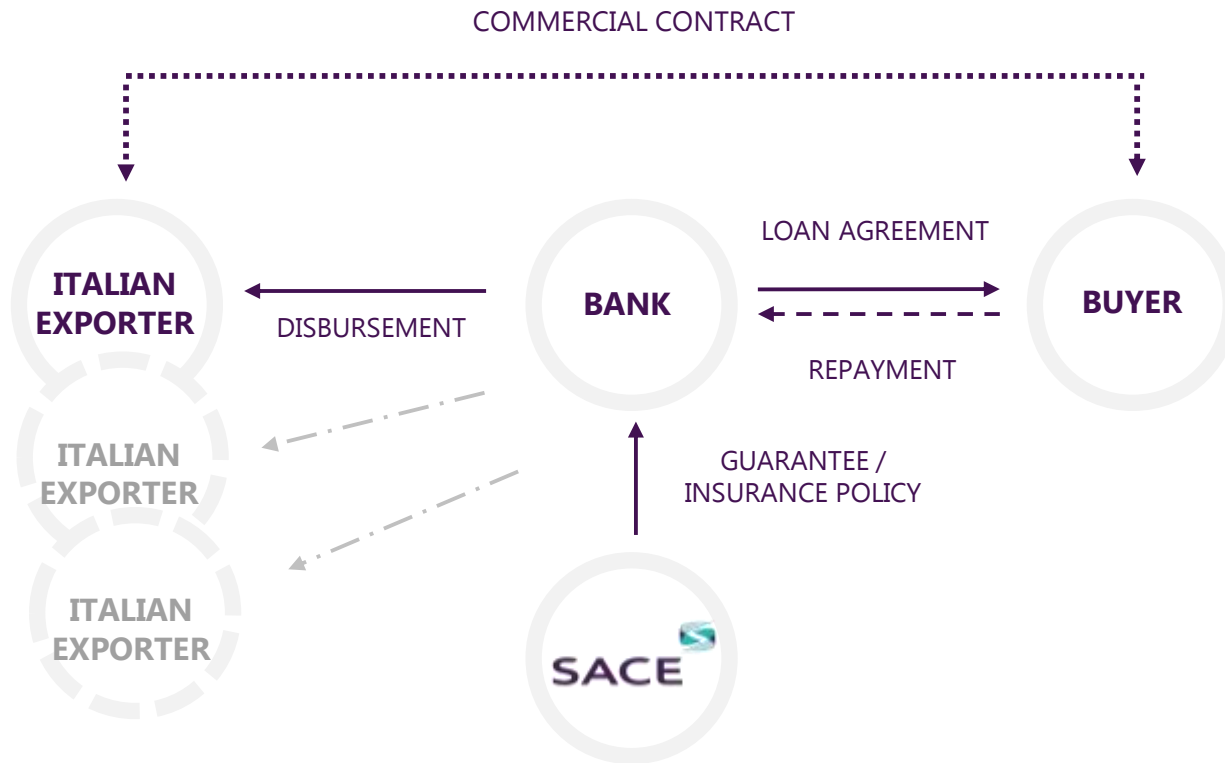
- Maximum tenor of 15 years with flexibilities for certain sectors
- Principal paid in equal quarterly, semi-annual instalments.

INSURANCE PREMIUM

- No less than the applicable Minimum Premium Rate



BUYER'S CREDIT SCHEME



BENEFITS OF SACE POLICY/GUARANTEE

- Medium-long term financing at competitive rates
- Payments disbursed directly by the bank, as per supply contract terms, also to multiple exporters
- SACE can cover up to 100% of the eligible amount

OECD REGULATION

REPAYMENT TERMS

- Maximum tenor of 15 years with flexibilities for certain sectors
- At least 15% down payment at or before the SPOC
- Principal paid in equal semi-annual installments

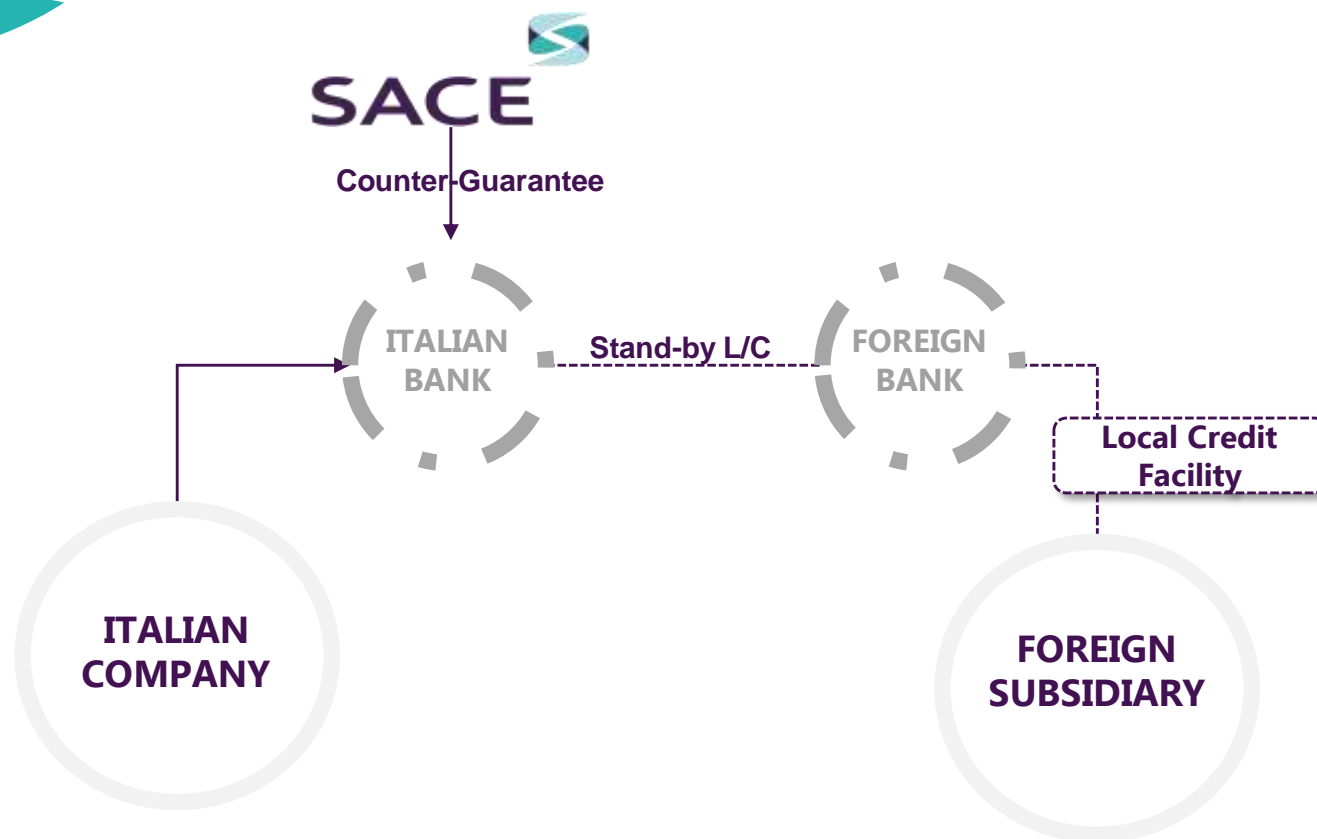
SACE FEE

- No less than the applicable Minimum Premium Rate

USE OF PROCEEDS

- Disbursements are strictly linked to the payment of invoices from Italian suppliers in relation to the Export Contract and related eligible local costs

STAND-BY LETTER OF CREDIT



BENEFITS OF SACE GUARANTEE

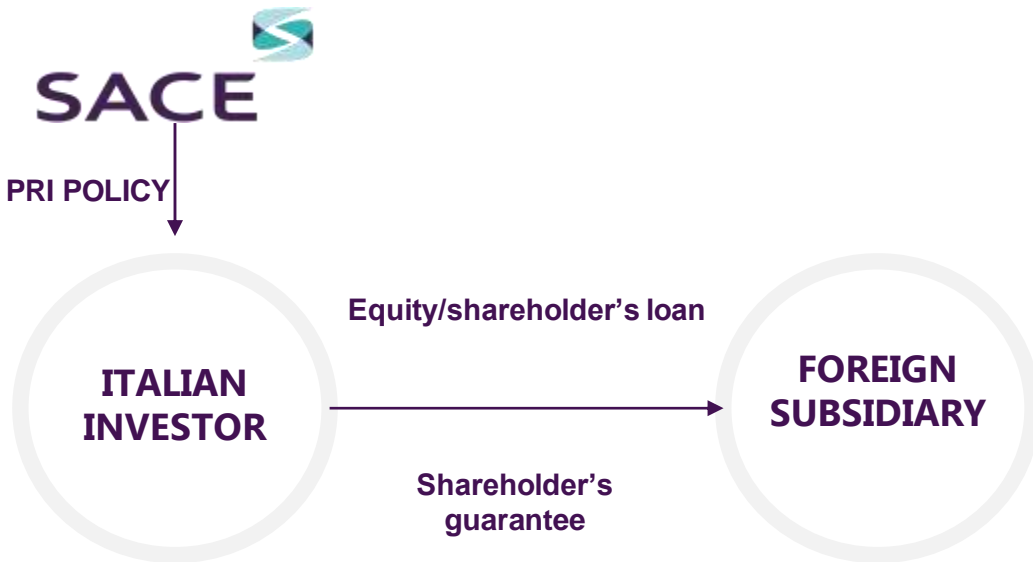
- Facilitation of local credit access
- Enhancement of counterpart risk-taking for
- Italian Bank
- SACE can cover up to 100% of the eligible amount

SACE cooperates with Ukrainian Banking System in order to support trade between Italian exporters and Ukrainian buyers and we have partnerships with:





POLITICAL RISK INSURANCE



BENEFITS OF SACE POLICY

- Insurance cover for the value of the investment against loss or non-payment of amounts due in connection with the investment as a result of **political events***
- Possibility of **expanding abroad in countries with a high growth potential and a risky political profile** or an uncertain legal framework
- **Flexible insurance cover** (possibility of selecting the individual risks to be insured)
- **Better credit terms**, as policy rights can be transferred to the lending bank

** Expropriation, monetary restrictions, war and civil disorders, political violence, breach of contract*



Thank you!