



04th December 2023

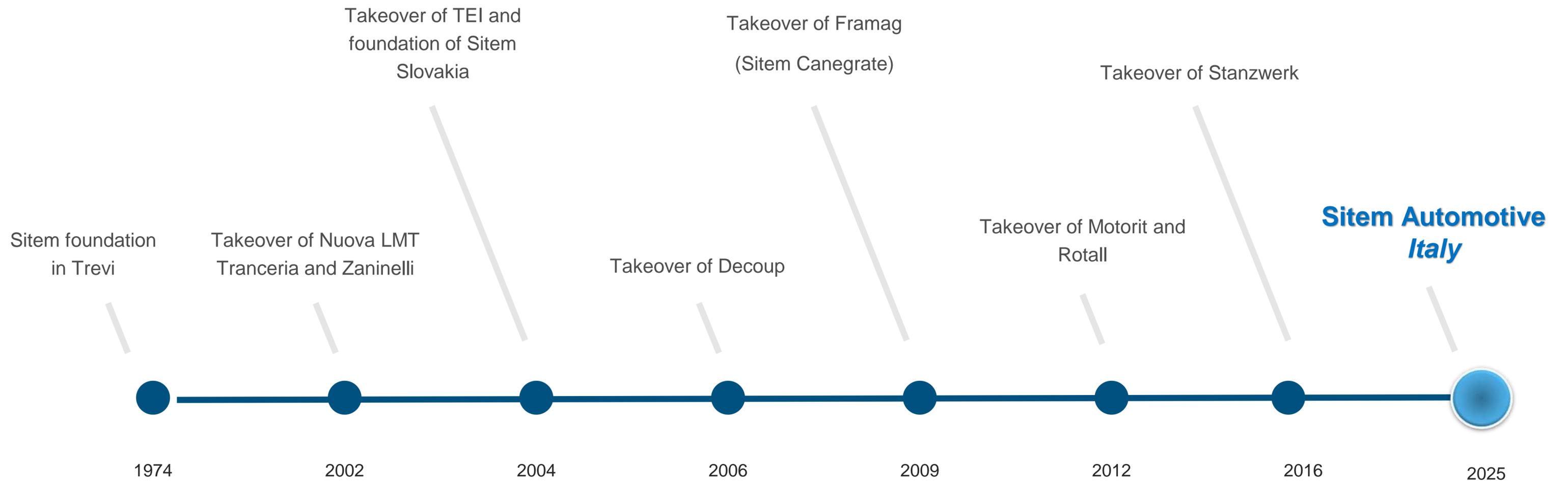
sitem
— GROUP —
STANZWERK

Summary

- **General company presentation**
- Market & Applications
- Supply Chain & Supplier Evaluation
- Customers



Our History





335 MLN €

of Revenues (2022)



49 Years

of experience in blanking and die-casting



850

employees



7.000 Tons

of Aluminum per Year



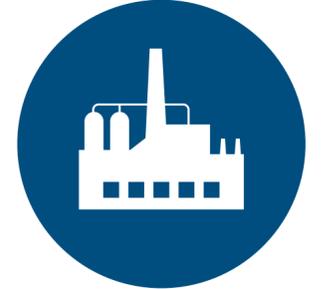
3rd

Blanking Company in Europe



7 Plants

equal to 87.000 m² indoor



1.000

Customers in 30 foreign countries

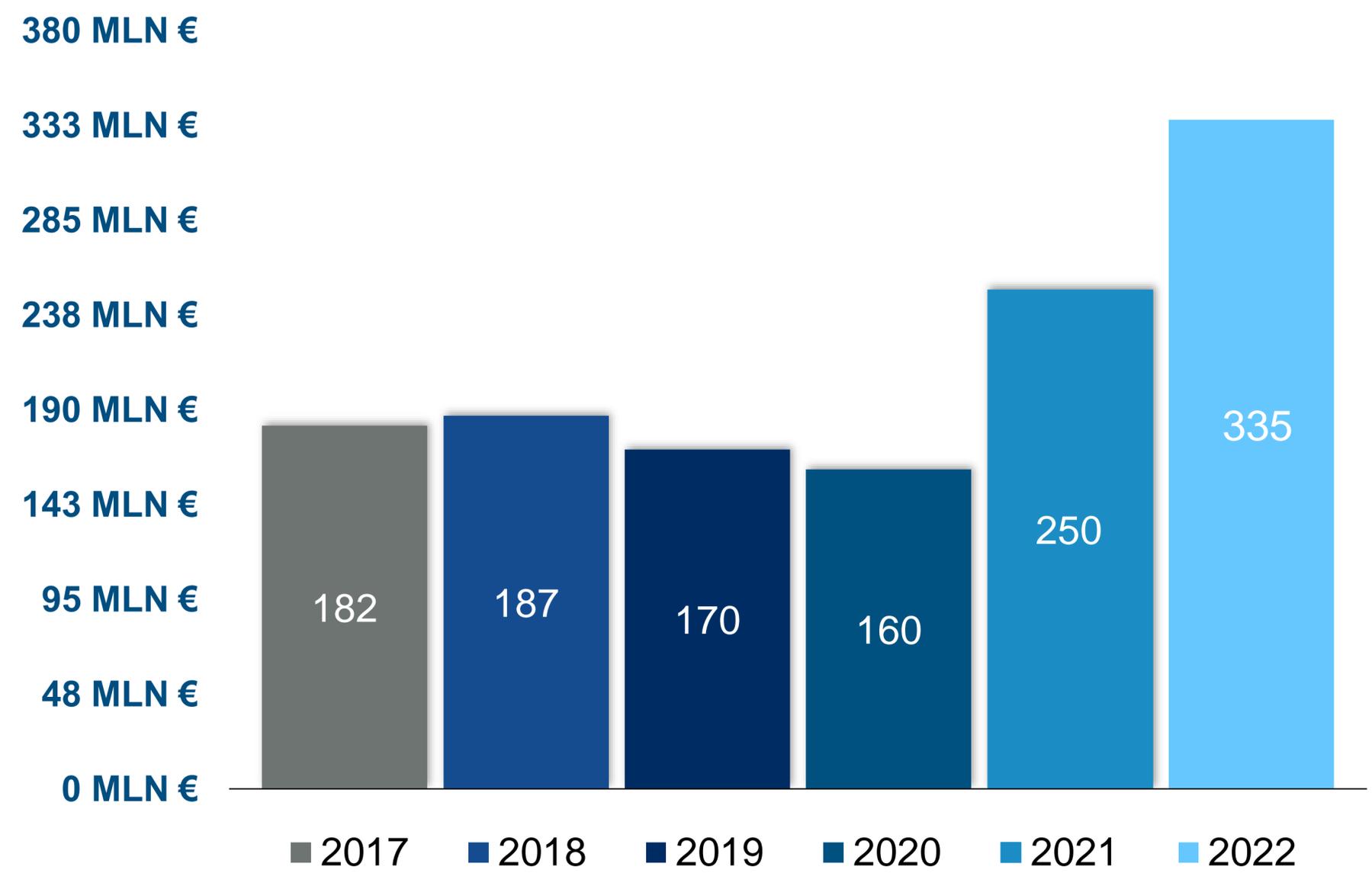


120.000 Tons

of Steel per Year



Sales & Export



● 25% Italy

● 75% Export

Market & Applications



Automotive



Automation



Appliance



Water Pumps



Power Tools



E-Mobility



Generator and alternator

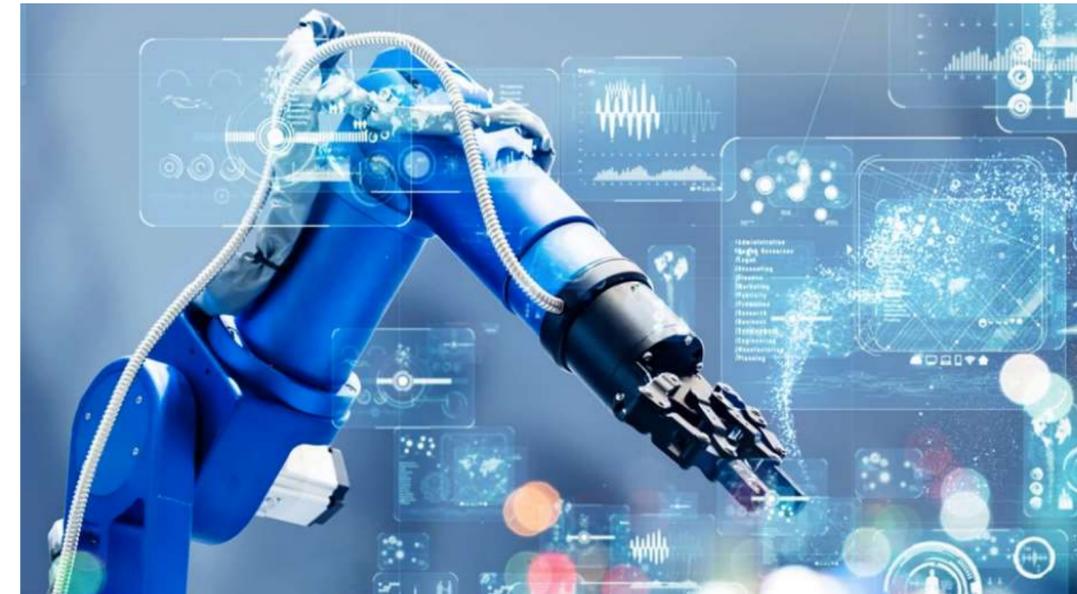


Forklift Trucks

Investments



Industry 4.0 & digitalization



Automation



High-End Quality Measuring Devices



R&D

Supply Chain & Supplier evaluation

wilo

Tasks

New	Submitted	To Be Clarified	Completed
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Qualifications

New	In Process	Submitted	To Be Clarified
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Company

Attachments	Certificates	Company Data
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WebEDI

Home

Events

Title
▼ Status: Pending Selection (6)
RFP_pfh_HD-Abgang 5.064-633.0
HDS-C Next Lagerflansch -Motorgehäuse
RFP_pfh_5.662-009.0_Brennerdeckel
RfP_pfh_5.064-624.0-HD-Abgang
RFP_pfh_5.039-37.0 Gehäuse CCN
RFP pfh Motorgehäuse 164 und 162

Risk Assessments

Title	ID
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Registration Questionnaires

Title
▼ Status: Open (1)
Supplier registration questionnaire

Qualification Questionnaires



Supply Chain & Supplier evaluation

Workbench

Ordini ▾

Esecuzione ordini ▾

Qualità ▾

Fatture ▾

Pagamenti ▾

Cataloghi

Rapporti ▾

Valutazioni

Ordini d'acquisto e ... ▾ Grundfos ▾ Corrispondenza esa... ▾ Numero ordine 🔍

Riepilogo | Introduzione

5 Nuovi ordini Ultimi 31 giorni	10 Articoli da confermare Ultimi 31 giorni	0 Ordini Ultimi 31 giorni	0 Ordini da fatturare Ultimi 31 giorni	0 Fatture Ultimi 31 giorni	3 Altro
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Widget personali Grundfos ▾ Personalizza

Ordini d'acquisto Ultimi 3 mesi ▾

€528.000 EUR

Mese	Valore (EUR)
Oct	100.000
Nov	428.000
Dec	0

Scadenario fatture

€0 EUR

Periodo	Valore (EUR)
0-30	0
31-60	0
61-90	0

Feed delle attività | Tutto ▾ Visualizza tutto ⚙️

- Ordine modificato
nov 30, 2023 | 10:37 AM | Grundfos
4515858777 €16.828,50 EUR
- Ordine ricevuto
nov 29, 2023 | 02:20 PM | Grundfos
4515871303 €9.107,65 EUR
- Ordine ricevuto
nov 29, 2023 | 02:18 PM | Grundfos
4515871287 €5.025,09 EUR

Supply Chain & Supplier evaluation

PRODUCTION TRACEABILITY



PROCESS STANDARDIZATION & EFFICIENCY



QUALITY TARGET ACHIEVED

Domande d'ordine

- Conferme d'ordine
- Moduli acquisizione servizi
- Fogli presenze e richieste approvazione spesa
- Avvisi di spedizione
- Documenti di entrata merci
- Collaborazione estesa
- Riapprovvigionamento prodotto
- Ordini di vendita
- Bozze

Controllo qualità

► Filtri di ricerca

N. controllo cliente	N. controllo fornitore	Cliente	Batch cliente	Batch fornitore	N. di caratteristiche	Quantità lotto controllo	N. parte cliente	N. parte fornitore	Giorni per il completamento	Data fine controllo	Avanzamento controllo	Stato controllo	Decisione d'impiego	N. ordine	N. riga ordine
Nessun dato trovato nell'intervallo di date															

Supply Chain & Supplier evaluation

To: SITEM S.p.A. Aubigny-sur-Nère, 19/10/2023

Subject : Quarterly Performance - SBU OEM Wilo Intec

Dear Supplier,

In order to improve your performance, find enclosed your quarterly evaluation for WILO Intec supply.

Final Mark	Q3-2023		B 90%
Quality	PPM	Events (Open Claims)	Support (Reactivity)
	0	0	N/A
Service	PPM over 12 months period: 0 ppm		
	Delivery On Time	Communication/Reliability	
R&D	97%	Good/Proactive	
	IS on Time	IS OK 1st Time	
Digitalization	95	97	
	FULL ACTIVATED		
ECOVADIS rating certificate	2023	TARGET 2024	
Additional :	N/A		

Sincerely Yours, **An Action Plan is requested.**

Group Director
Head of Procurement France

SUPPLIER PERFORMANCE RATE

Our customers



embraco



ebmpapst

LIEBHERR

wilo



BOSCH

Invented for life



TOYOTA



SCHABMÜLLER

GRUNDFOS®



SIEMENS

Ingenuity for life



KÄRCHER

JULI



JOHN DEERE

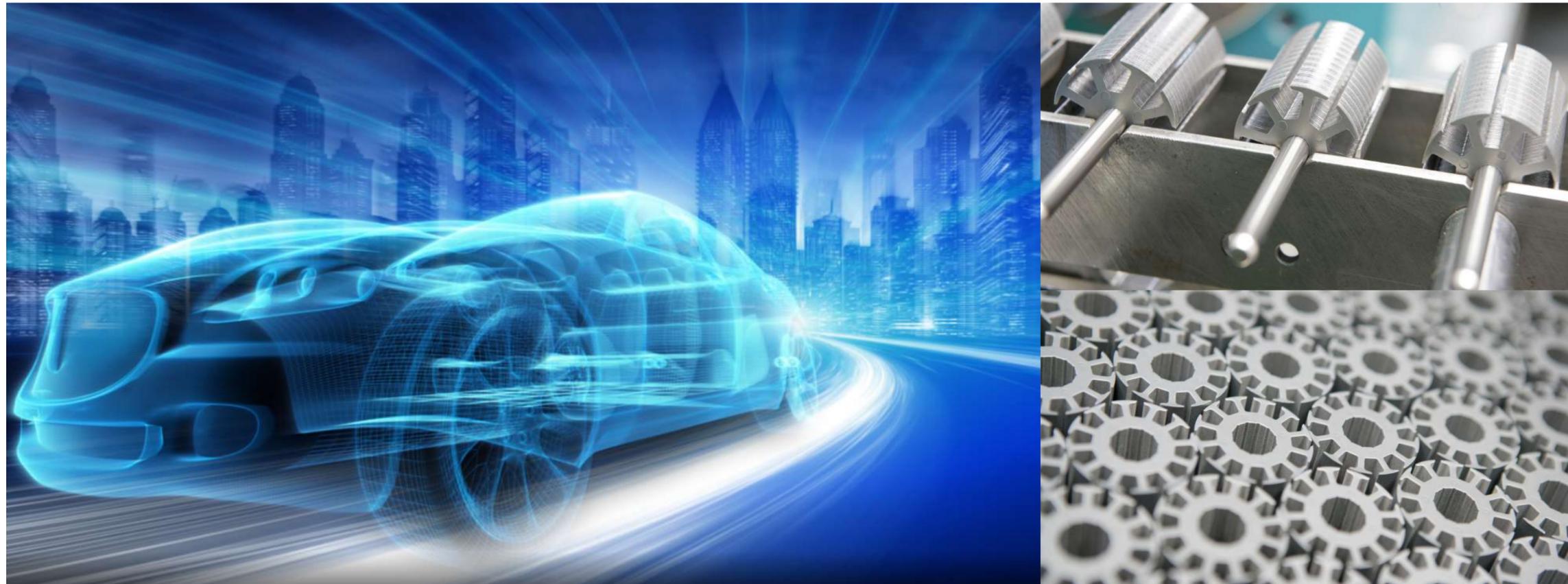
B/S/H/



PIERBURG

RHEINMETALL AUTOMOTIVE

We are ready for You



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