Push Strategy

Unlock financing for your growth — backed by Italian Export Credit Agency, SACE.

SACE guarantee covering up to 80% of financing granted by a bank to a foreign company, covering the risk of non-repayment for political and commercial risks. The financing is destined to support the debtor's general corporate purposes, with the objective of promoting future purchases of goods and services from Italian exporters.

IS THIS THE RIGHT PRODUCT FOR YOU?

Best for	Companies or institutions looking to establish or strengthen business relationships with Italian companies
Use of funds	General corporate purposes
Coverage	Up to 80% of your bank's financing

ARE YOU ELIGIBLE?

Industrial Corporates

International and mid-sized corporates with strong credit standing, multi-year investment/procurement plans and demand outlook assessed for compatibility with Italian supply chains, and/or operations in sectors with high export potential for Italy.

Sovereign & Public Institutions

Sovereign, sub-sovereign and public institutions with multi-year investment/procurement plans and demand outlook assessed for compatibility with Italian supply chains, and/or with procurement needs in sectors with high export potential for Italy.

Financial Institutions

Institutions supporting companies seeking to establish, develop, or strengthen business relationships with Italy.

PRIORITY COUNTRIES

Saudi Arabia · Brazil · China · South Korea · UAE · India · Mexico · Turkey · Egypt · Philippines · Kazakhstan · Malaysia · Morocco · Singapore · Thailand · Vietnam

WHAT YOU GET

Easier access to credit

Your bank gets SACE's guarantee behind the transaction, with pricing shaped by your risk profile.

A facility sized to you

Structure and size tailored to your procurement and investment plans.

Untied and flexible

Financing not tied to specific commercial contracts — designed to adapt to your broader growth plans.

From application to partnership

HOW IT WORKS

You define your needs

Share your procurement or investment needs with Italian suppliers.

SACE guarantees your bank

Up to 80% coverage, with pricing and structure tailored to your risk profile.

You grow, together

Your bank lends; SACE supports ongoing business matching and joint monitoring, in order to meet your estimated supply needs.

BENEFITS

Flexibility

An untied solution providing complete financial support, not linked to specific commercial contracts.

Tailored financing

Tailored, long-term credit lines designed to fully support your broader procurement and investment plans.

Strategic partnership

Privileged, direct access to build long-term commercial ties with the Italian industrial and technological ecosystem.

Financing even when your bank's limits are stretched

SACE's guarantee reduces your bank's capital absorption and can support lending even where its country or group exposure is limited.

BEYOND FINANCING

Privileged access to the Italian industrial ecosystem: B2B meetings, dedicated business matching, qualified Italian suppliers, and international networking initiatives — through SACE's international network and Italian System partners.

GET IN TOUCH

Contact SACE's International Network to discuss your financing needs.

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Connecting global growth with Italian excellence.

Disclaimer: Eligibility, pricing and terms are subject to SACE's standard credit, legal, compliance and risk assessment, and approval by SACE's competent bodies, as well as the other internal procedures and authorisations required.