

Multi-Tied Buyer's Credit

One guarantee from Italy’s Export Credit Agency, SACE, can unlock financing for multiple purchases from Italian exporters.

SACE guarantee covering up to 100% of a single financing facility granted by a bank to a foreign company, covering the risk of non-repayment for political and commercial risks. The financing aggregates multiple commercial contracts with Italian exporters.

IS THIS THE RIGHT PRODUCT FOR YOU?

Best for	Companies or institutions seeking to finance contracts involving Italian exporters
Use of funds	Reimbursing recent purchases and financing future purchases from Italian
Coverage	Up to 100% of your bank's financing

ARE YOU ELIGIBLE?



Corporates

International corporates with existing contracts with Italian exporters, or with a plan to sign new contract(s).



Sovereign & Public Entities

Sovereign, sub-sovereign and public entities with an existing contract with Italian exporters, or with a plan to sign new contract(s).



Financial Institutions

Banks and financial institutions (e.g. leasing) supporting clients with an existing contract with Italian exporters, or with a plan to sign new contract(s).

WHAT YOU GET

One facility, multiple purchases A single SACE-guaranteed facility covers recent and upcoming purchases from Italy.	Sized to your needs Financing calibrated to your purchase history and future plans.	Funds available upfront Tranche B (see below) can support contracts not yet identified, giving you the flexibility to seize new business opportunities as they arise.
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FINANCING STRUCTURE — TWO TRANCHES

Tranche A — Reimbursement Reimburses amounts recently paid for goods and services purchased from Italian exporters under fully executed and paid contracts not older than 24 months.	Tranche B — New Purchases Finances upcoming payments to Italian exporters, including purchases still being finalised within the next 24 months.
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The split between the two tranches is sized to your purchase history, amount of contracts paid, and ongoing commercial negotiations.

From procurement to partnership

HOW IT WORKS

You share your needs

You share your purchase history and procurement needs with Italian exporters.

SACE structures your facility

The facility is sized to your track record and future needs, guaranteed by SACE.

You purchase, and pay over time

Your bank funds the facility; you repay over the medium to long term, in line with the facility's agreed repayment schedule.

BENEFITS

Built for repeat business

Designed for ongoing purchases from Italy, with a simplified declaration-based process.

Flexible Financing

Finances both existing and future Italian export contracts; two-tranche structure adaptable to any procurement cycle.

Your gateway to the Italian market

Strengthen your presence in Italy through direct access to its industrial and technological ecosystem. SACE can help you identifying potential Italian suppliers aligned with your specific requirements, if needed.

Financing even when your bank's limits are stretched

SACE's guarantee reduces your bank's capital absorption and can support lending even where its country or group exposure is limited.

GET IN TOUCH

Contact SACE's International Network to discuss your financing needs.

www.sace.it/en

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Aggregating opportunity. Amplifying export.

Disclaimer: Eligibility, pricing and terms are subject to SACE's standard credit, legal, compliance and risk assessment, and approval by SACE's competent bodies, as well as the other internal procedures and authorisations required.