Press release

SACE and NEXI strengthen cooperation to support Italian and Japanese companies in international markets

Tokyo, November 20, 2026 – SACE, Italy's Export Credit Agency, and Nippon Export and Investment Insurance (NEXI), Japan's Export Credit Agency, have signed a Memorandum of Understanding (MoU) to strengthen cooperation in export credit, promote closer ties between Italian and Japanese supply chains and create new business opportunities in international markets.

The agreement was signed by **Michele Pignotti, Chief Executive Officer of SACE**, and **Atsuo Kuroda, Chairman and CEO of NEXI**, during a bilateral meeting in Tokyo attended by representatives of both institutions and the Embassy of Italy in Japan.

The partnership establishes a framework for exploring joint initiatives supporting international projects involving Italian and Japanese companies. In particular, SACE and NEXI will assess opportunities for multi-ECA cooperation to support exports and strategic imports of critical raw materials and energy resources.

The collaboration will also focus on business matching and supply chain integration, connecting Japanese companies with Italian industrial expertise to identify procurement opportunities and facilitate their participation in major international projects. By leveraging their respective networks, the two agencies aim to foster cooperation in strategic markets, including Asia, Australia and Africa.

About SACE

SACE is Italy's Export Credit Agency, wholly owned by the Ministry of Economy and Finance. It specializes in supporting the growth of Italian companies through a wide range of instruments and solutions to foster exports and competitiveness, including risk management and protection, financial guarantees, factoring, advisory services, and business matching. With a network of export advisors across 23 offices in Italy and in high-potential markets for Made in Italy, SACE manages a portfolio of insured operations and guaranteed investments worth around €290 billion across 200 markets worldwide.
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About NEXI
Nippon Export and Investment Insurance (NEXI) is an official export credit agency and a special stock company whose stocks are 100% owned by the Government of Japan. NEXI supports Japanese companies' international business activities by providing trade insurance covering political and commercial

risks associated with exports, overseas investments and loans that are not covered by commercial insurance. Headquartered in Tokyo, with offices in Osaka, Singapore, Paris and New York, NEXI continues to actively support Japanese companies in expanding their global business.

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