

Press Release

SACE meets with the companies in the new Co-Design event dedicated to sustainability

- A day working with partners, companies, banks, institutions and universities to reflect on ESG challenges and create solutions together to support the sustainable growth of companies
- This is the third event of the SACE Group's Co-Design project, following the first workshop dedicated to listening to SMEs and the second one dedicated to leading brokers, financial intermediaries and professionals

Rome, 25 July 2023. SACE, the Italian insurance-financial group specialised in supporting businesses and the national economy, continues its Co-Design meetings with a new workshop dedicated entirely to sustainability.

The workshop, organised in the new Casa delle Imprese in Milan in collaboration with Bain & Company Italia as part of a broader partnership plan on sustainability issues, involves around 60 participants including partners, SMEs, large companies, finance, institutions and universities. It has a twofold objective: to reflect on the ESG challenges that the entire economy is called upon to address for a transition that will create lasting well-being, and to design together the most effective and innovative solutions, through the creation of a SACE ESG Ecosystem, to support projects for the sustainable growth of companies, especially SMEs.

This is the third event of the SACE Group's Co-Design project, following the first workshop dedicated to listening to SMEs and the second one dedicated to leading brokers, financial intermediaries and professionals. In line with the strategy and objectives of the *INSIEME* 2025 Business Plan, SACE thus continues its commitment alongside companies providing dedicated support, attentive to their needs and requirements, with services that are even more SME-friendly and an offer that integrates insurance-financial solutions with training tools and a network serving sustainability and digitalisation strategies.

"Sustainability for us at SACE is not just a strategic pillar but the very strategy of our company, which is reflected in products, services and processes aimed at and designed for the well-being and prosperity of the community in which we operate", said **Michele De Capitani, CFO & Chief Sustainability Officer of SACE**. "It is a pathway that is also reflected in the Co-Design initiatives, which we have undertaken with our new *INSIEME* 2025 Business Plan, aware of the importance of collaborations and partnerships that are as extensive and diversified as possible, of the uniqueness of our role - at the point where businesses,

finance and institutions converge - and the responsibility that this entails in facilitating and incentivising the development and sustainable growth of Italian companies."

The Co-Design project, which creates products tailored to the needs of the customer, makes SACE one of the first state-controlled companies to adopt this innovative business strategy, which is developed along five main axes: <u>digitalisation</u>, with the continuous improvement of the offer and online experience dedicated to businesses; the business network, which is increasingly enriched by figures able to ensure proximity and skills to companies; the Made in Italy supply chains as the fulcrum of the Italian entrepreneurial system; <u>Education</u> thanks to a training and skills development programme for companies; <u>business matching</u>, practical support to facilitate encounters between Italian SMEs and leading foreign buyers.

SACE is an Italian insurance-financial group controlled directly by the Italian Ministry of the Economy and Finance. Its mission is to support businesses and the national economy through a wide range of instruments and solutions to improve competitiveness in Italy and worldwide. For forty-five years, the SACE Group has been the partner of reference for Italian enterprises looking to export and grow on international markets. The Group also works with the banking sector, providing financial guarantees to ensure companies have access to credit. This role was recently expanded to include new instruments to support liquidity and investments in business competitiveness and sustainability, as part of Italy's Green New Deal for the domestic market. With a portfolio of insured operations and guaranteed investments worth EUR 164 billion, SACE, together with all the Group companies - SACE FCT, which operates in factoring, SACE BT, active in the Credit, Surety Bonds and Other Asset Damage classes, and SACE SRV, specialising in credit recovery and information asset management activities - serves more than 37 thousand companies, mainly SMEs, supporting their growth in Italy and in more than 200 countries worldwide.

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