

Press Release

## Pietro Vargiu the New Sales Manager of SACE BT

The manager will be also the Head of the credit branch of the insurance company

Rome, 31 January 2018 – Pietro Vargiu has been appointed the new sales and credit branch manager of SACE BT, a wholly-owned subsidiary of SACE specialized in short-term credit insurance, surety bonds and construction risk policies.

Vargiu, with a degree in Political Economics from Bocconi University of Milan, boasts solid experience with increasing and diversified responsibility with the leading international financial and insurance players.

Over a span of 25 years, Vargiu has worked in risk underwriting at GE Capital Finance, led the trade credit and political risk team at Marsh Italia, served as regional director (Mediterranean, Middle East & Africa) at Euler Hermes World Agency and, in the past five years, managed sales at Coface Italy.

"The entry of a professional like Pietro," declared Valerio Perinelli, General Manager of SACE BT, "will enable us to respond better to the demands of an increasingly dynamic market and to achieve the challenging objectives that we have stabilized with our new business plan. Those results will lead us to contribute to the activities of the export and internationalization hub of the CDP Group. I extend my best wishes to him in his new position."

Pietro Vargiu will report directly to Valerio Perinelli and will manage the sales network and relations with intermediaries, coordinate and manage portfolio production for the various branches and develop the company commercial strategy. He will also act as head of the credit branch of SACE BT.



#promuoviamoilfuturo

#### Contacts for the media

SACE | Press Office

T. +39 06 6736888

mediarelations@sace.it

#### Contacts for companies

SACE | Customer Care

Number Verde 800 269 264

info@sace.it