

TURKEY



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Surface : 783.562 Km

Population: 84.6 million inhabitants (end of 2021)

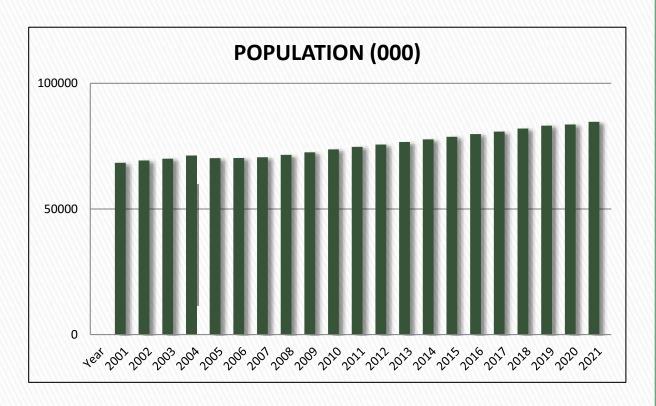
Capital : Ankara

Language : Turkish

Currency: Turkish Lira



POPULATION OF TURKEY



| POPULATION (000) |
|------------------|
| 68.365 |
| 69.302 |
| 70.016 |
| 71.152 |
| 70.231 |
| 70.302 |
| 70.586 |
| 71.517 |
| 72.561 |
| 73.722 |
| 74.724 |
| 75.627 |
| 76.668 |
| 77.695 |
| 78.741 |
| 79.814 |
| 80.810 |
| 82.003 |
| 83.154 |
| 83.614 |
| 84.680 |
| |



MACROECONOMIC DATA

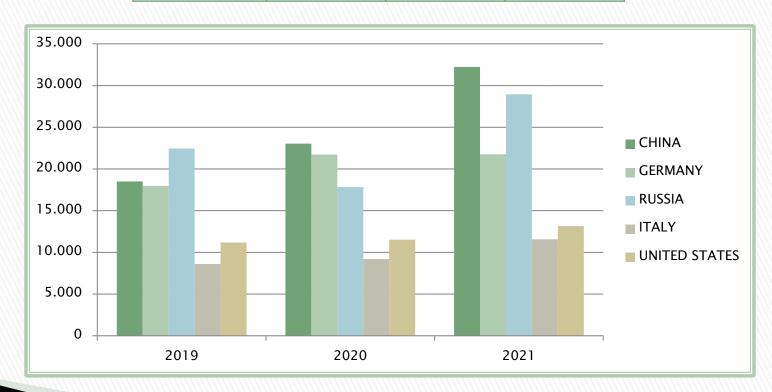
| | VALUE % | CIFRA 2020 | CIFRA 2021 |
|------------------------------------|------------|------------|----------------|
| GDP per capita (purchasing power) | Dollars | 8.599 | 9.539 |
| Unemployment Rate | % | 13,2 | 11,2 |
| Consumer Price Index | % | 14,6 | 36,08 |
| GDP growth rate | % | 1,8 | 11 |
| Total import | Billion \$ | 219.4 | 271,3 |
| Total export | Billion \$ | 169.5 | 225,4 |
| Trade balance | Billion \$ | -49,9 | -45,9 |
| Total imports from Italy | Billion \$ | 9.2 | 11.561 |
| Total exports to Italy | Billion \$ | 8.1 | 11.475 |
| Trade balance Italia | Billion \$ | -1,1 | -86 million \$ |
| Foreign investments in the country | Billion \$ | 7.8 | 14.1 |



Main Supplier Countries of Turkey

(Billion Dollars)

| | 2019 | 2020 | 2021 |
|---------------|--------|--------|--------|
| CHINA | 18.497 | 23.041 | 32.240 |
| GERMANY | 17.976 | 21.732 | 21.756 |
| RUSSIA | 22.454 | 17.829 | 28.959 |
| UNITED STATES | 11.186 | 11.518 | 13.150 |
| ITALY | 8.612 | 9.199 | 11.561 |





TURKEY - WORLD COMMERCIAL EXCHANGE

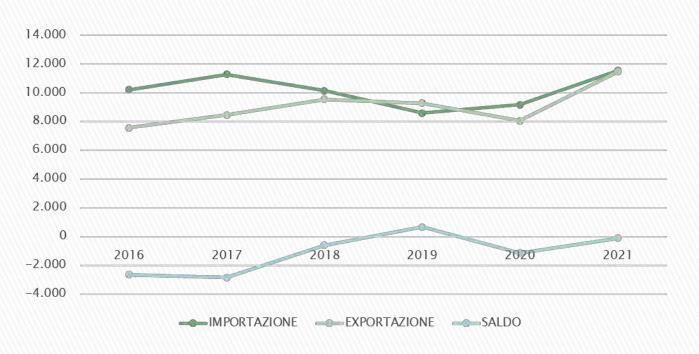
(values in billions of dollars)

Turkey's Import from the World - Main Products

| Product | 2021 |
|---|--------|
| Mineral fuels, mineral oils | 50.691 |
| Machinery and mechanical equipment | 30.964 |
| Iron and steel | 27.616 |
| Precision machinery and electrical and electronic equipment | 19.966 |
| Motor vehicles, tractors and spare parts | 17.590 |



Commercial Exchange between Italy-Turkey (6 years) (BL \$)



| | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
|---------|--------|--------|--------|--------|--------|--------|
| IMPORT | 10.219 | 11.307 | 10.154 | 8.612 | 9.190 | 11.561 |
| EXPORT | 7.583 | 8.476 | 9.566 | 9.300 | 8.075 | 11.475 |
| TOTAL | 17.802 | 19.783 | 19.720 | 17.912 | 17.265 | 23.036 |
| BALANCE | -2.636 | -2.831 | -588 | 688 | -1.115 | -86 |



Commercial Exchange between Italy-Turkey (dollars)

Turkey's Import from Italy - Main products

| Products | 2021 |
|--|---------------|
| Machinery and mechanical equipment | 2.902.983.054 |
| Motor vehicles, tractors and spare parts | 767.222.464 |
| Plastics and articles of these materials | 739.534.069 |
| Mineral fuels, mineral oils and products of their distillation; bituminous substances; mineral waxes | 633.921.253 |
| Iron and steel | 577.487.039 |

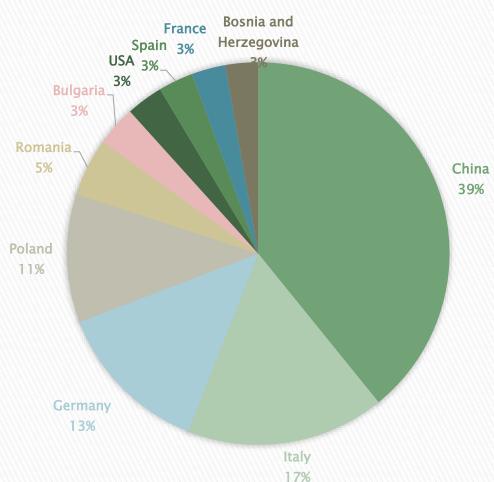


TURKEY'S FURNITURE IMPORT

In 2021, Turkey's furniture imports increased by 33,4 % compared to the previous year amounted to **761 million dollars.**

Top 10 Countries in Turkey's Furniture Imports:

| COUNTRY | 2021 (ML\$) |
|------------------------|-------------|
| China | 215.449.831 |
| Italy | 92.401.774 |
| Germany | 72.670.882 |
| Poland | 59.614.624 |
| Romania | 26.947.737 |
| Bulgaria | 18.719.896 |
| USA | 17.092.340 |
| Spain | 16.250.453 |
| France | 15.750.652 |
| Bosnia and Herzegovina | 15.178.576 |
| Total | 550.076.765 |





Principal Furniture Products Imported from Italy in 2021 (according hs code)

| Products | 2021 (Dollars) |
|---|----------------|
| Other metal furnitures | 8.513.687 |
| Medical, surgical, dental or veterinary furnitures | 7.262.520 |
| Wooden furniture of a kind used in the bed room; excluding baby cots and wooden 3 cots used in the bedrooms | 7.249.605 |
| Other Electrical lighting devices (not made of plastic materials) | 5.822.002 |
| Other furniture with wooden structure for sitting, padded and upholstered; EXCEPT 5those for children | 5.129.284 |
| Other furniture with metal structure for sitting, padded and upholstered; EXCEPT those for children | 4.133.756 |
| Other Medical, surgical, dental or veterinary furnitures | 3.952.550 |
| Components and parts of other wooden furnitures | 3.609.590 |
| Wooden ready-made kitchen units | 3.512.398 |
| Other wooden furnitures | 3.497.038 |



FOREIGN TRADE OF TURKEY IN THE FURNITURE SECTOR

Total trade volume in the turkis furniture sector was \$ 5.1 billion in 2021.

A third of the exports made by the sector are to the EU and more than half of the imports come from the EU.

Turkish furniture exports reached \$ 4.3 billion in 2021, increasing by 23.9% over 2020.

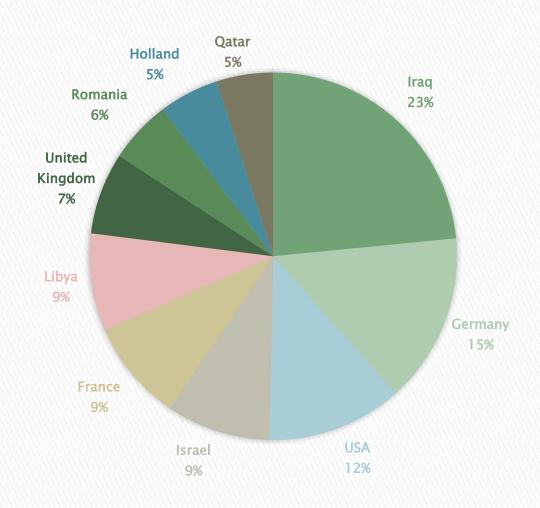
The most exported products were bedsteads and cradles for children, armchairs, chairs, wooden furniture for dining and living rooms, metal furniture and sofas that could be turned into beds.



TURKEY'S FURNITURE EXPORT

Top 10 Countries in Turkey's Furniture Export

| COUNTRY | 2021 (ML\$) |
|----------------|---------------|
| Iraq | 552.768.654 |
| Germany | 352.306.107 |
| USA | 281.827.668 |
| Israel | 215.902.587 |
| France | 210.211.940 |
| Libya | 202.057.267 |
| United Kingdom | 169.608.859 |
| Romania | 130.018.531 |
| Holland | 124.864.112 |
| Qatar | 117.752.089 |
| TOTAL | 2.357.317.814 |





Principal Furniture Products Exported from to the World in 2021 (according hs code)

| | Products | 2021 (Dollars) |
|-------|--|----------------|
| 177 | Wooden furniture of a kind used in the bed room; excluding baby cots and wooden cots used in the bedrooms | 703.299.534 |
| 180 | Other furniture with wooden structure for sitting, padded and upholstered; EXCEPT those for children | 444.664.629 |
| 3 | Other wooden furnitures | 230.384.457 |
| 4 | Wooden furniture for dining rooms and living rooms | 305.750.077 |
| 5 | Other metal furnitures | 281.603.742 |
| V V V | Furniture for sitting that can be turned into a bed; EXCEPT those used in camping or garden | 177.250.627 |
| 7 | Mattresses with metal springs from other materials | 145.629.545 |
| 8 | Seating furniture used in motor vehicles | 119.957.605 |
| 9 | Components and parts of other metal furniture | 117.331.641 |
| | Other bedding material fitted/stuffed with porous rubber, plastic or other material etc: kuş tüyüyle; with feather | 120.661.190 |
| AA | Chandelier, ceiling and wall lighting devices (EXCEPT those made of plastic, ceramic and glass); | 72.517.750 |



E-Commerce in Turkey

| Volume Commerciale | | | | |
|--------------------|------------------|--------------------------------|--|--|
| 2019 | 2020 | 2021 (in the first six months) | | |
| 136 Billion TL | 226.2 Billion TL | 161 Billion TL | | |

| | E-commerce orde | r number |
|---------------------|---------------------|-------------------------------|
| 2019 | 2020 | 2021(in the first six months) |
| 1.36 billion pieces | 2.29 billion pieces | 1.65 billion pieces |

| Distribution of expenses | 2021 (in the first six months) |
|--|-----------------------------------|
| | |
| Domestic expenses | 148 Billion TL |
| Purchases of other countries from Turkey | 6.9 Billion TL |
| Purchases from other countries | 6 Billion TL |



Change in e-commerce volume by sector in 2021 vs 2020 (First six months)

| Sector | Change in the volume of e-commerce by sector compared to the previous year |
|--|--|
| Food | %196 |
| Advertising | %158 |
| Floristics | %142 |
| Domestic appliances | %96 |
| Software | %89 |
| Home, garden, furniture and decoration | %88 |
| Apparel | %45 |
| Electronic | %23 |
| Renovation and cleaning | -47% |
| Art and Entertainment | -37% |



Thank You!

