



**HINDUJA**



## VISION FOR TOMORROW – VALUES FOR ALL TIME

- Privately owned by the Hinduja Family
- Building businesses and serving society for over 100 years
- The Group is an international investor and India is one of its many investing destinations.
- Entered Europe in 1970s

- Diversified holdings across 11 industry verticals
- Active in over 100 countries across 6 continents. Direct Presence in 38 countries.
- Employs over 150,000 personnel
- Multi billion dollar turnover Group





## Hinduja Group – Guiding Principles

### Parmanand Deepchand Hinduja

Founded the Group in 1914.

His beliefs and values; which guide the Group.

“My *Dharma* (Duty) is to work so that I can give”

### Parmanand Deepchand Hinduja

Founder 1901-1971

**Work to Give**

**Word is a Bond**

**Act Local; Think Global**

**Partnership for Growth**

**Advance Fearlessly**

# Business Verticals



Automotive



Oil & Specialty  
Chemicals



Banking &  
Finance



Information  
Technology



Power



Cyber Security



Media



Real Estate



Healthcare



Project  
Development



Trading



## Ashok Leyland

- India's 2nd largest CV manufacturer with facilities in India, UK, Bangladesh, Africa and UAE with export business to over 30 countries
- Amongst the Top 4 Bus manufacturers globally and largest in India
- Largest supplier of logistics vehicle to Indian army
- Employs over 1500 engineers with R&D spend of around 3% of turnover
- Product development facilities in Chennai and Hosur spread over 128 acres

**Optare (UK)** - A global leader in the field of electric buses, bus design & manufacture, now renamed Switch Mobility

**Albonair** - A leading global designer and manufacturer of highly effective exhaust after-treatment systems for diesel engines

## Hinduja Technologies Ltd.

- Founded in 1976, in the city of Defiance, Ohio, USA
- Leading Provider of Engineering, ERP and IT Solutions & Services
- Presence in USA, UK Germany, Middle East, South Africa and India.
- Over 60 global clients including 20 of the Global 500 / Fortune 1000 companies
- Delivery Centres: Chennai, Bangalore & Pune
- Industry Focus : Automotive, Aerospace & Defense, Hi-Tech, CPG, Pharma and Oil & Gas

## Representative Brands



## Gulf

- An Iconic brand over 100 years old; Originally one of the 'Seven Sisters'
- HGL owns the rights to the Gulf brand all over the world except US, Spain, Portugal
- Amongst the 10 largest lubricant companies globally
- Has over 2,750 branded service stations internationally
- Gulf Marine serves at nearly 900 ports across 75 countries
- One of the main global sponsors of Manchester United- the iconic football club

## Quaker- Houghton

- Global market leader in Metalworking fluids- an NYSE Listed Company
- Manufacturing and Research facilities at 50+ locations in 20 countries
- Over 500 products, covering automotive, industrial and marine products, sold in more than 100 countries



## Representative Brands







**IndusInd Bank** – one of India’s 1<sup>st</sup> New-generation pvt sector bank, promoted by SP Hinduja in 1994.

- Pan-India presence through more than 4,895 outlets including 1,910 branches
- Awarded the “Best Bank Mid-Sized” in India (by PwC/KPMG surveys/Businessworld-2016) & “Bank – Growth Champion Award” – NDTV Profit Business Leadership & “Fastest Growing Mid-sized Bank”

**Hinduja Leyland Finance** was incorporated in 2008

- Lending to a diversified portfolio – CVs, 2 & 3 wheelers, Cars and now Housing Finance.
- Established over 1550 branches, spread across 23 states and 2 union territories in India.
- Obtained AA(-) stable rating from CRISIL and CARE on long-term bank facilities.
- Consolidated AUM of around Rs 28,671 crs or US\$ 4.09 bn (As on March 31, 2020)

**Hinduja Bank Switzerland** was est. in Geneva in 1978

- Only Indian-origin Group to have Swiss banking license
- Acquired Paterson Securities, one of India’s 1st brokerage firms (est in 1892)

## Representative Brands

**IndusInd Bank**



**HINDUJA BANK (SWITZERLAND) LTD**  
BUILDING WEALTH, ENABLING ENTERPRISE

## HinduJa Global Solutions

- Established in 1993
- Today amongst Top 10 BPO & customer support provider in India
- Employs over 42,000 people in 70 delivery centres across 7 countries
- Caters to over 400+ clients, including 20 of the Global 500 / Fortune 1000 companies
- Provides a full suite of business process management services including marketing & digital enablement services, consumer interaction services and back office business services
- 9 Global acquisitions in last 7 years across USA, UK, Canada, India & Philippines
- Featured among the Global Best 10 in Health Care & Global Best in Telecommunications and Retail & Consumer Goods
- Ranked as a Leader in Customer Management Services by Nelson Hall
- Features in 'NASSCOM Top 15 BPO Exporters' & Deloitte Technology Fast 50



**HGS Inc US/Affina**

**HGS UK (Formerly  
Careline Services)**

**HGS Europe**

**HGS International**

**OLS Canada**

**HCCA Services, India**



## An Integrated Media House

- One of India's largest integrated media companies running one of the largest digital cable television platforms under the brand "IN Digital".
- IN Digital gives subscribers access to over 700 channels (HD and Radio included) through digital CATV networks
- Caters to 34 key cities and reaches 5 million homes
- Broadband /Internet service to 14 cities under One Broadband
- Around 10,000 km of trunk and access HFC networks
- Over 2000 km of underground Fibre networks
- 2400 affiliated Local Cable Operators



## Head End in the Sky (HITS) Initiative: A Game Changer

- HITS – a superior digital technology platform for media distribution
- Signal Beam covers entire Indian subcontinent. Downloading of signal and further distribution across all 550+ districts across India, 1500+ towns , over 3.5 million subscribers.
- Functions as a managed service provider to MSOs offering maximum choice of channels at the best price points

1. Digital cable TV



2. HITS Digital Platform



3. Broadband



4. Movie Distribution



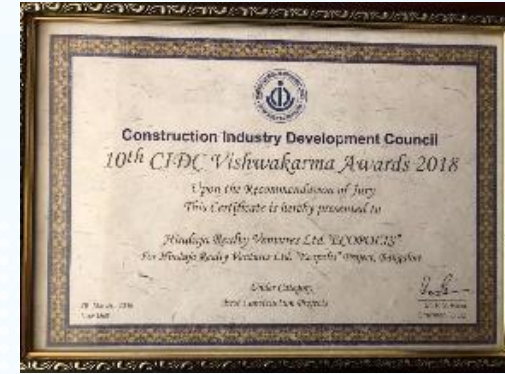
- The Hinduja Group has successfully acquired the Old War Office from the Ministry of Defence (United Kingdom) at 57 Whitehall in London.
- The Old War Office Building is a Grade II\* listed, iconic edifice situated right in the centre of London just moments away from Great Britain's seat of government, the Houses of Parliament.
- The landmark building is now being restored and redeveloped into a boutique five star hotel, "The OWO" in collaboration with Raffles, their first in London, and hi-end residential apartments.
- The Group is committed to honour the heritage and restoration of this national monument, elevate its status and reconnect it with the public.





## Hinduja Realty Ventures Ltd. (HRVL),

- Privately held flagship Real Estate development arm of the Group
- Pan-India unencumbered land bank of the Hinduja Group of more than 2500 acres
- Currently engaged in structuring to unlock value of land assets through integrated development
- Nearly 300 acres of FDI compliant properties
- 2 Projects in Bangalore currently under development
- Won Best Construction Award 2018 for `Ecopolis' project, Bengaluru



## Project I - Bangalore (India)

- Land bank - 40 acres
- Located to the north of Bangalore, ~5 km before the International Airport.
- Mixed use IT park which would include IT, Hotel & Retail development

## Project II - Bangalore (India)

- Land bank - 115.5 acres
- Located to the north of Bangalore ~10 km before the International Airport.
- Integrated township development which would include Health Tourism, Retail, Hotel & Residential development



## Hinduja Renewables Ltd

- Started by developing solar assets in both in utility scale as well as commercial and industrial rooftop scale assets.
- 25 Plants, 16 locations, 200+ Mw and growing.
- We intend to invest around US\$ 1 bn in the next couple of years for putting up an installed capacity of 1000 MW

## Hinduja National Power Corporation Ltd

- 1st Greenfield 1040 MW thermal power plant commissioned at Vizag, Andhra Pradesh at a project cost of nearly \$ 1.3 bn
- Joint Venture with Steag Energy Services, a subsidiary of Steag GmbH for O&M services



Hinduja National Power Corporation Ltd.



## BRITISH METAL CORPORATION (INDIA) PVT. LTD. (BMC)

- One of the longest serving representative agency in India (since 1946) dealing with Non-Ferrous metals and others.
- BMC is a Hinduja Group JV with AMC Group, London – One of the 10 ring dealing members of London Metal Exchange, with a 40% holding by AMC group
- Offices in Delhi, Mumbai and Kolkata
- Represents over 40 global manufacturer / traders from countries as UK, Australia, South Africa, Italy, Greece, Sweden, Germany, Finland, Netherland, Korea, China and HongKong.
- Product range include Non-ferrous metals as Copper, Zinc, Aluminum, Lead, Specialist non-ferrous Alloys, Minerals, refractories, Non ferrous and Stainless steel scrap



**BRITISH METAL CORPORATION**



- Hinduja Investments and Project Services Ltd – sharply focused on new projects and market opportunities
  - Facilitates Group’s investments in selected projects
  - Take on and Develop infrastructure, industrial projects
  - Arrange techno-economic feasibility studies including political and market risk analysis
  - Advisory Services for JVs/ M & As
- Seeks to form strategic alliances with other ‘best-in-class’ companies to extend capabilities, reach, technologies and services
- Has a track record in sectors like Power, Oil , Airports, Ports, Water Supply, Waste Management etc
- Provides entry level strategies to investors in India and Middle East





- Charitable activities of the Hinduja Group are administered by the Hinduja Foundations in India, Europe, UK and USA.
- Charitable activities fall into following categories:

## Education

- KPB Hinduja College of Commerce
- Dharam Hinduja Merit cum Means Scholarship
- Hinduja Cambridge Trust Scholarship scheme
- Duke of Edinburgh Award's Scheme



## Healthcare

- P D Hinduja Hospital Mumbai
- P.D. Hinduja Charitable Hospital, Bangalore
- International Commission on Health Research for Development
- Nationwide Pulse Polio Program in collaboration with the UN and WHO
- Type 1 Diabetes Program - Partnership with Padmashri Dr V Mohan (MDRF) and KEM Hospital, Pune



## Arts and Culture

- Lord Balaji Temple, UK
- Indic Research Cambridge, Columbia and India
- Millennium Dome, UK
- Nehru Art Gallery at Victoria & Albert Museum, London
- Antiquity Collection- "The Lance Dane Bequest"- a collection of over 34,000 rare and ancient coins of India dating to 600 BC.

### Enabling Self-Help

We believe that philanthropy is a sacred social responsibility of all enterprise and is worthier when it encourages self-help and inspires the younger generations





HINDUJA

*Thank You*

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