

VAMED Group
Corporate Profile



2021

health. care. vitality.

International Market Leader
with the most extensive Value Chain



VAMED is the leading company in the fields of planning, equipment, construction, technical management and total operational management of complex health care facilities

Focus on health
Global player
Most extensive value chain

Business Segments



Clinics



Hospitals

Thermal Spas & Wellness Resorts



Health and Medical Wellness Centers

Rehabilitation Centres

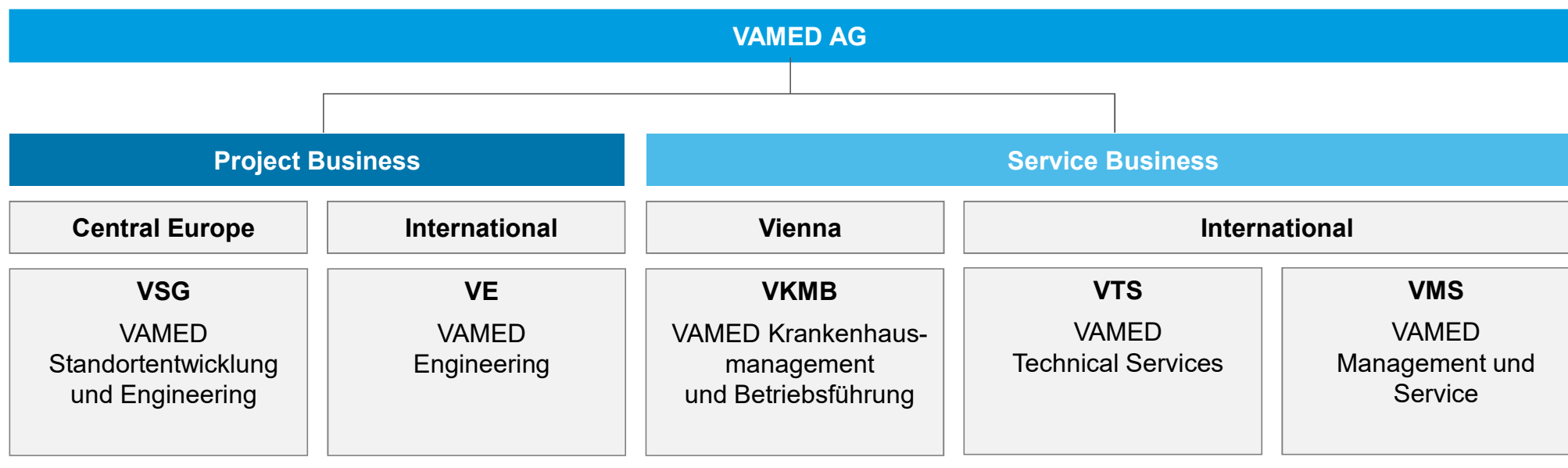


Nursing Homes

Laboratories



Research Facilities



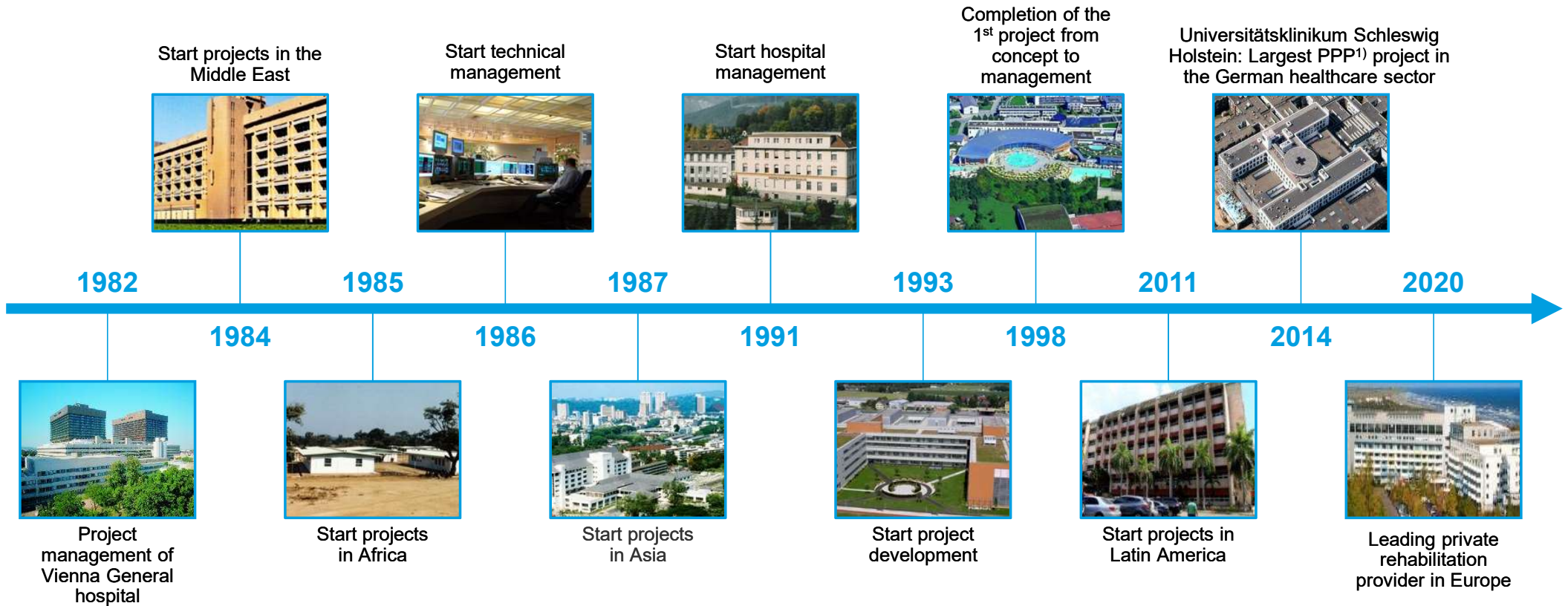
Shareholders

77% Fresenius SE & Co. KGaA

13% IMIB – Immobilien und Industriebeteiligungen GmbH (ÖBAG, Austria)

10% B&C Beteiligungsmanagement GmbH

VAMED Milestones



¹⁾ PPP = Public Private Partnership

International **market leader** headquartered in Austria

More than 1.000 healthcare projects implemented across the globe

Operates in project- and service business in **95 countries on 5 continents**

High-End services for **more than 820 healthcare facilities** with approx. 207.000 beds globally

PPP- and life cycle project pioneer in the healthcare sector: 27 PPP-models in Austria, Germany, Italy and 44 international life cycle projects

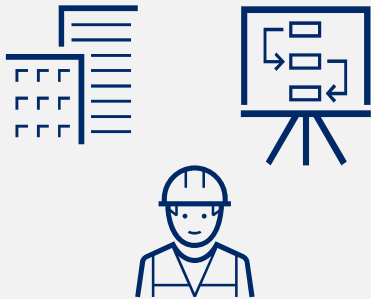
Leading private rehabilitation provider in Austria, Germany, Switzerland and Czech Republic with a total of more than 8.100 beds

Total operational management for about **100 healthcare facilities on 3 continents** with a total of approx. 15.000 beds

Market leader in Austrian health tourism and medical wellness
(VAMED Vitality World: **average 2.6 Mio. guests / year, 8 resorts**)

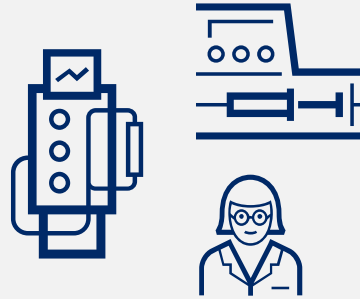
Project Business

Project Development,
Consulting, Planning, Project
Management and Construction



Service Business

High-End Services
(technical, commercial,
infrastructural)



Total Operational Management



Most comprehensive value chain in the health care sector

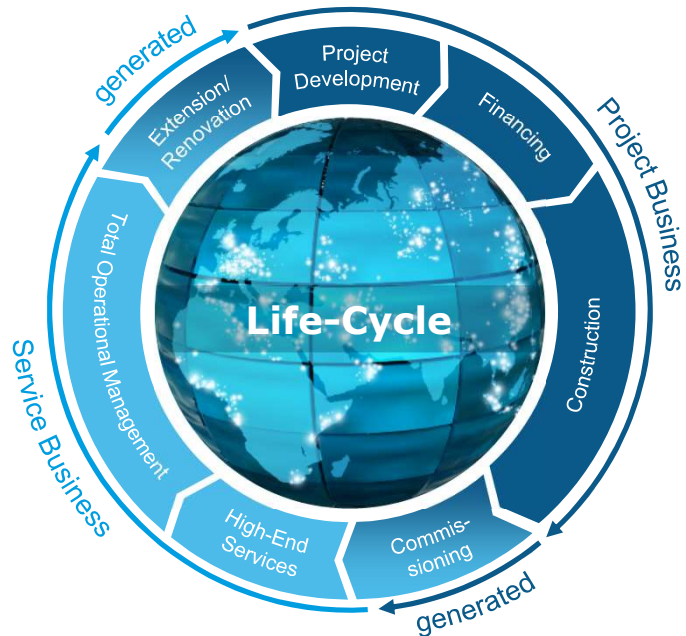


Project Business

Service Business



- Prevention
- Acute Care
- Rehabilitation
- Nursing Care



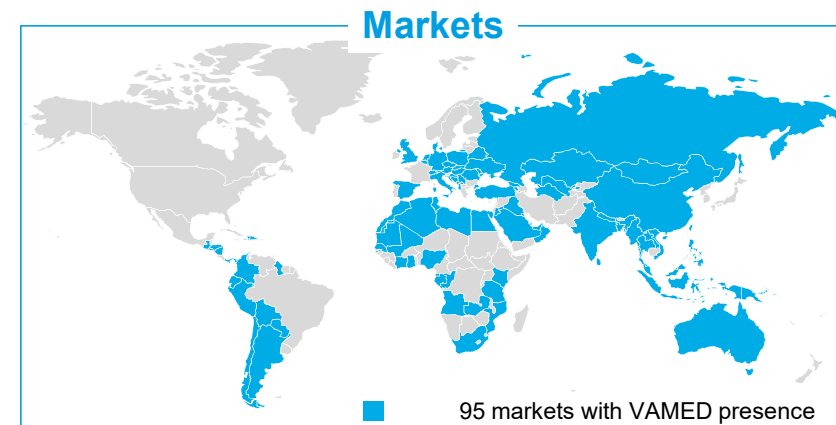
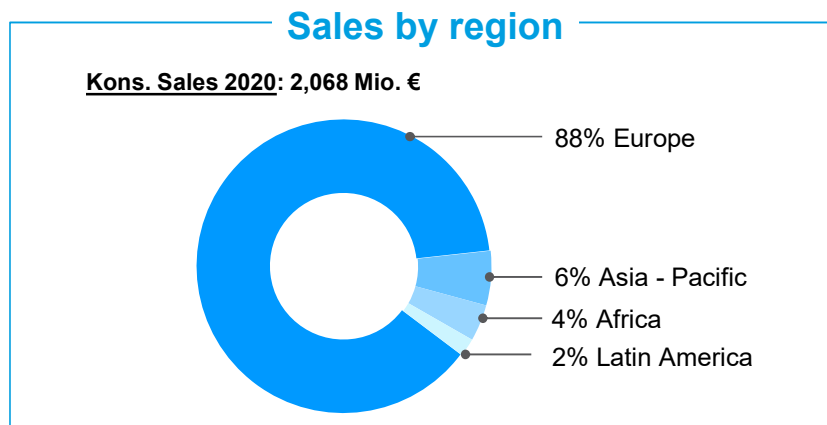
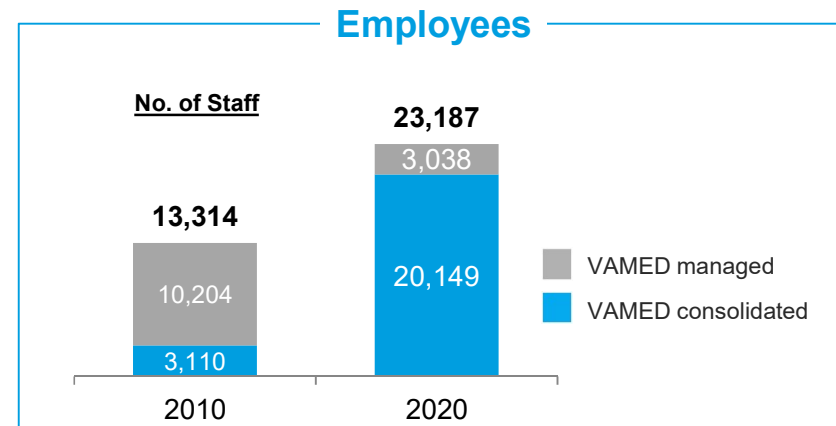
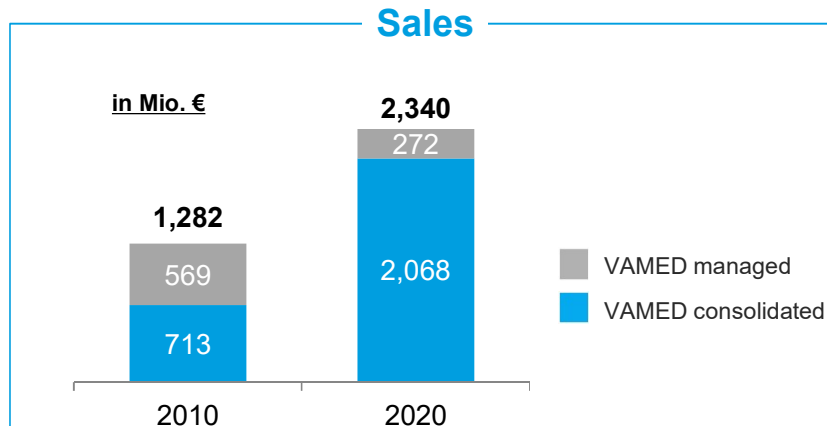
- Project Business
- Service Business

Project Business

Service Business

PROJECT DEVELOPMENT	CONSULTING	ENGINEERING	PROJECT MANAGEMENT and CONSTRUCTION	HIGH-END SERVICES Technical, Commercial, Infrastructural	TOTAL OPERATIONAL MANAGEMENT
Project Idea / Project Conception	Health Sector Studies	Functional and Health care Planning	General Contractor	Maintenance of Medical Equipment	Ownership
Utilization / Structure Concept	Feasibility Studies	Civil, Structural and Architectural Engineering	Turn-Key Contractor	Maintenance of buildings' technical installations (M&E)	Operational Management
Planning	Economic & Market Studies	Mechanical and Electrical Engineering	Building Promotor	Energy management	Management Assistance
Financing Models	Target Planning	Biomedical Engineering	Project Financing	Sterilization Services	IT-Services
Revitalization Concepts	Master Plan	Hospital IT Engineering	Concessionary Models	Procurement & Logistics	Education Programs
Realization Models	IT-Consultancy	Financial Engineering	Cost / Quality / Organizat. Planning and Controlling		
Strategy Consultancy	Staff Planning	General Planning	Warranty		

Key Performance Figures - 2020



Project Business

Pioneer in Public Private Partnership Projects (PPP)



Selected References

University Clinic Schleswig Holstein

Largest PPP project in the German health care sector



- Planning, construction incl. equipment (new construction or renovation), financing
- Technical management for over 30 years

Radiooncology KH Hietzing / SMZ Ost

6 linear accelerators including buildings for short-term capacity increase in Vienna



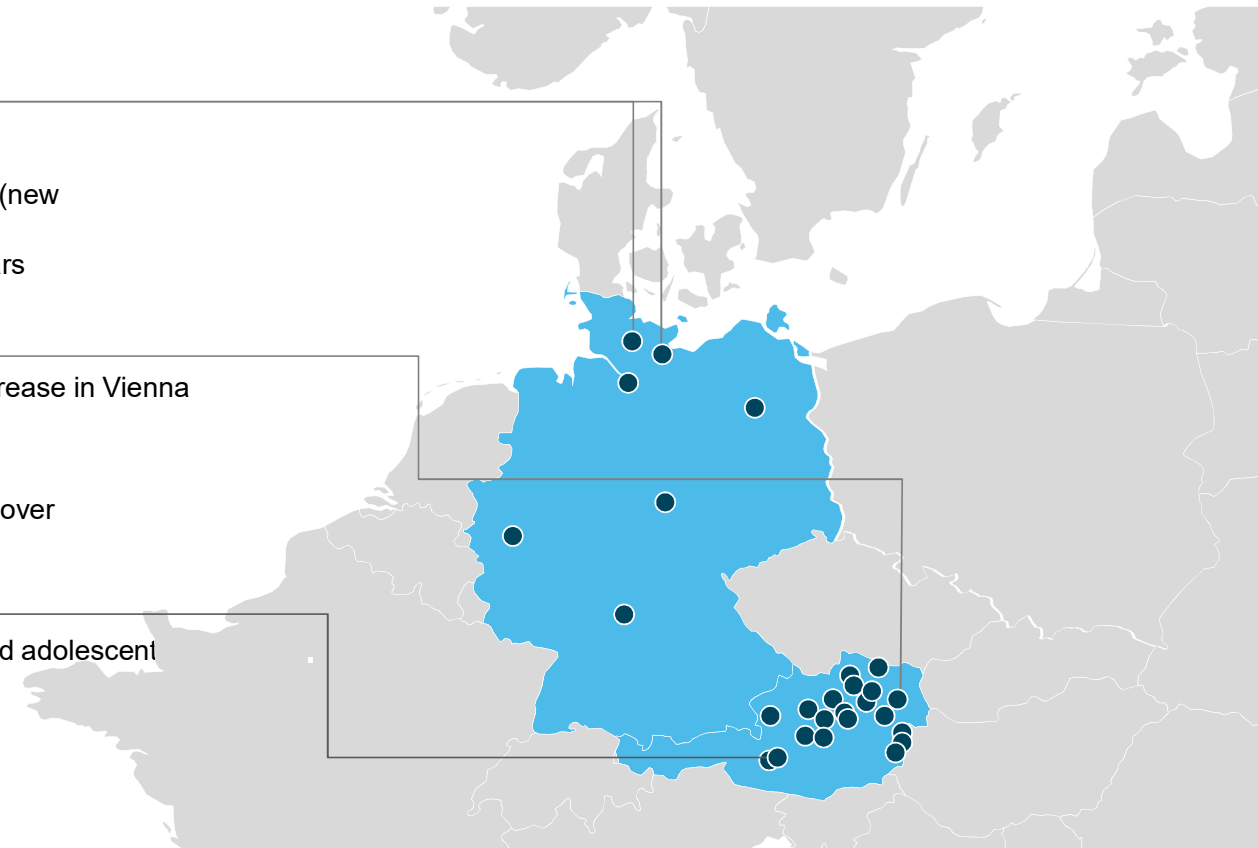
- Planning, construction incl. equipment, financing, reinvestment
- Technical/ infrastructural management over 27.5 years

Rehabilitation Clinic Leuwaldhof

First oncological and metabolic rehabilitation center for children and adolescent



- Project development, planning, construction incl. equipment, financing
- Overall management



27 PPP projects in Austria and Germany in all health care areas: Prevention ⇨ Acute care ⇨ Rehabilitation ⇨ Nursing Care

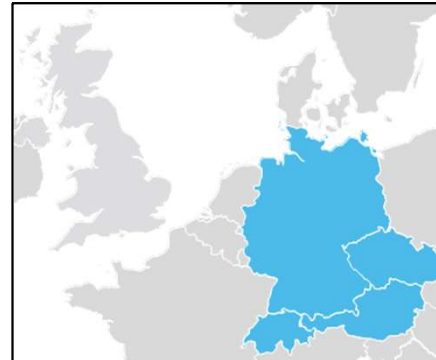
Rehabilitation

VAMED is a leading private rehabilitation provider in Europe

- #1 in Austria and Czech Republic
- #3 in Switzerland
- #3 in Germany



58 ~8.100*



Focus:

- Neurology
- Orthopedics
- Cardiology
- Onkology
- Metabolism
- MS/Parkinson
- Psychosomatics
- Geriatrics
- Pneumology
- Nephrology
- HTS¹⁾
- Post-COVID

* incl. all beds and facilities for inpatient and outpatient rehabilitation, specialized daily rate-financed facilities, beds and facilities at integrated rehabilitation sites, acute care beds, spa beds and beds arising from site expansion projects already being implemented

¹⁾ Loss of Hearing, Tinnitus, Dizziness

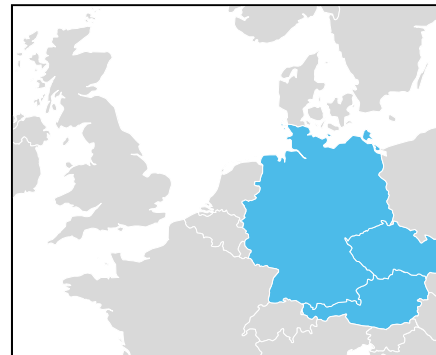
Nursing

VAMED is an established provider of nursing care in

- Germany
- Austria
- Czech Republic



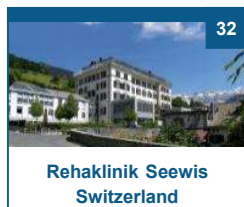
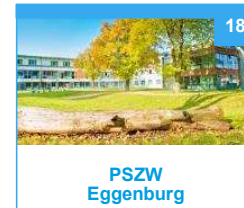
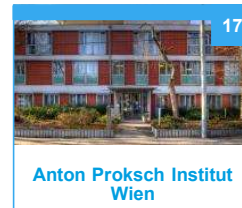
21 ~2.100



Focus:

- Psychiatric Nursing Care
- Dementia
- Persistent vegetative state
- Long-term ventilation
- Hospice

Leading private rehabilitation provider in Europe Austria, Switzerland, Czech Republic



Leading private rehabilitation provider Germany



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VAMED Rehaklinik
Bad Grönenbach



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VAMED Klinik
Kipfenberg



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VAMED Rehaklinik
Berching



37

VAMED Rehaklinik
Bad Ems



38

VAMED Rehaklinik
Bergisch-Land



39

40

VAMED Rehaklinik
Bad Berleburg



41

VAMED Klinik
Hagen-Ambrock



42

VAMED Rehaklinik
Schwedenstein



43

VAMED Klinik
Schloss Pulsnitz



44

VAMED Klinik
Hattingen



45

VAMED Rehaklinik
Bad Salzdetfurth



46

VAMED Klinik
Hohenstücken



47

VAMED Klinik
Geesthacht



48

VAMED Rehaklinik
Lehmrade



49

VAMED Rehasentrum
Harburg



50

VAMED Rehasentrum
Norderstedt



51

VAMED Rehasentrum
Lübeck



52

VAMED Rehaklinik
Ahrenshoop



53

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VAMED Rehaklinik
Damp



55

VAMED Rehaklinik
Schloss Schönhagen



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VAMED Rehasentrum
Frankfurt / Oder



57

VAMED Rehasentrum
Hildesheim



58

VAMED Rehasentrum
Ulm

Total Operational Management Competence in health tourism and medical wellness



VAMED VITALITY WORLD:

#1 in Austrian health tourism and medical wellness



1

Spa Resort Terme Geinberg



2

la pura women's health resort kamtal



3

Therme Laa Hotel & Silent Spa



4

Therme Wien



5

GesundheitsZentrum Bad Sauerbrunn



6

St. Martins Therme & Lodge



7

TAUERN SPA Zell am See- Kaprun

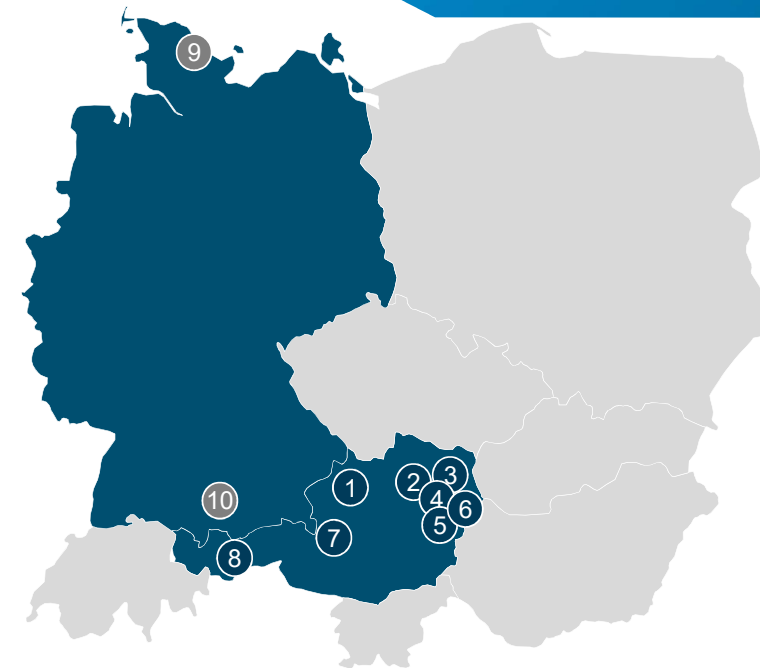


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AQUA DOME Tirol Therme Längenfeld

VAMED
VITALITY
WORLD

the relaxing way of life



9

Ostseeresort Damp



10

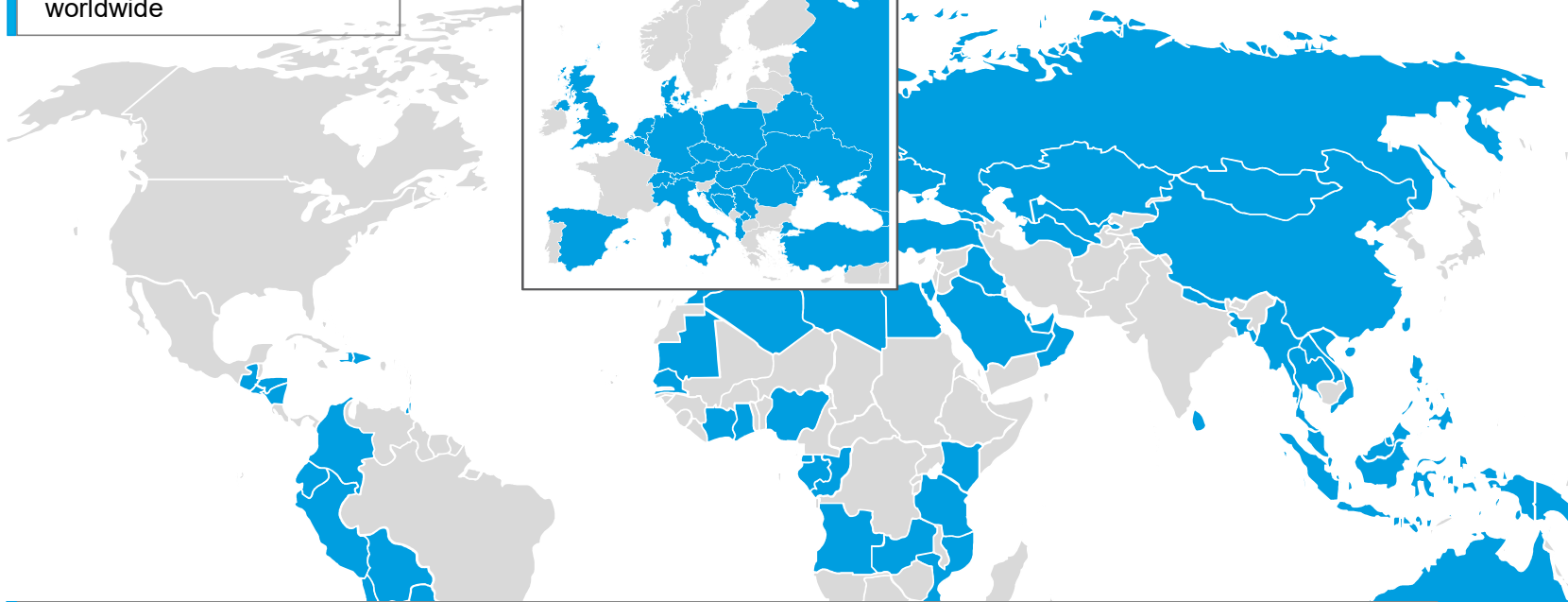
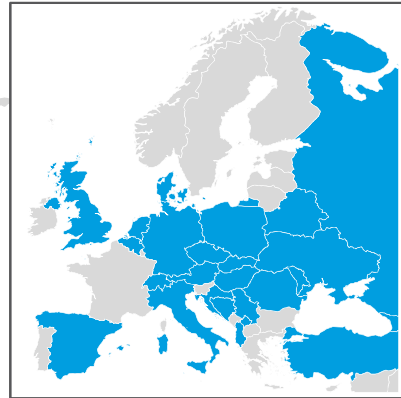
Allgäu Resort Bad Grönenbach

Project Business

From Polyclinics to University Hospitals



VAMED has realized **more than 1000 projects** worldwide



VAMED develops, plans, and builds the entire range of Health care facilities worldwide

- 1 Primary Health care facilities** (Primary Care Centres, Polyclinics)
- 2 Secondary Health care facilities** (Regional Hospitals or Specific Clinics)
- 3 Tertiary Health care facilities** (University Hospitals)

Example: Ghana



Polyclinics



District Hospital Sogakope



Tamale Teaching Hospital

Project Business

Selected References in European Project Business



Austria



General Hospital Vienna
Austria



LKH Neunkirchen
Austria



Reha-Clinic Kitzbühel
Austria



AQUA DOME Tyrol
Austria



Germany



Charité Berlin
Germany



University Clinic Cologne
Germany



Clinic Cologne-Merheim
Germany



Netherlands



Hospital Hardenberg
Netherlands



Other European references



Hospital Limmattal, Zurich
Switzerland



Clinical Center Banja Luka
Bosnia & Herzegovina



University Hospital
Krakow-Prokocim, Poland



Regional Hospital Târgoviște
Romania



Project Business

Selected References in the international Project Business




CIS Region




Hospital Sochi
Russian Federation 




Krasnodar Regional Hospital
Russian Federation 




Emergency Center Ashgabat
Turkmenistan 



Health Improvement Project
Ukraine 

Middle East




Hospital Dar Al Shifaa
UAE 




Hospital Al Ain
UAE 



Hufuf Al Ahsa Hospital
Saudi Arabia 




Doha Al Ahli Hospital
Qatar 

Africa




Jeanne Ebori
Gabon 



Dalal Jamm Hospital
Senegal 



Hospital Memba
Mozambique 



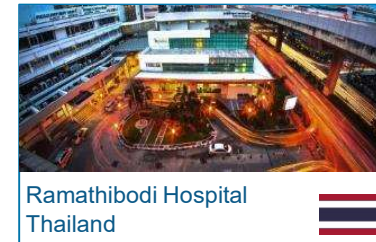
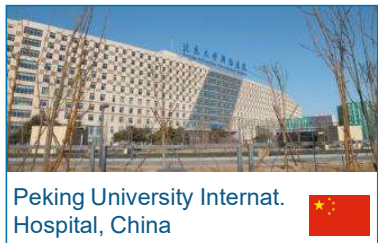
Oncology Center Jendouba
Tunisia 

Project Business

Selected References in the international Project Business



Asia - Pacific



Latin America



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(speaking English and Italian)



THANK YOU



create. health.

manage. care.

enjoy. vitality.

health. care. vitality.