

The new OECD Minimum Premium Rate (MPR) formula

The new OECD sovereign risk rating

Rationale, preliminary discussion and methodology
Differences between country and sovereign risk ratings
Case studies

The new common framework for pricing: the Malzkuhn Drysdale Package

The pricing of buyer credit risk
New Minimum Premium Rates (MPR) for country credit risk
The relevance of a Sovereign Risk Classification
Comparison of current and new rules
Implementation, reporting and monitoring results

The new MPR formula

Variables, coefficients and constants used
Buyer risk mitigation
Country risk mitigation techniques
Transparency provisions: ex-ante and ex-post notification

Pricing in Category “0”

Case by case evaluation: market benchmarks
How to manage lack of information or small transaction

Buyer Risk Categories

Category description and qualitative definition

On the job training:

How to right assess the risks and application of the revised MPR formula:
Case studies and simulation